



**Napa-Lake Workforce Investment Board
Napa County Standing Committee
Meeting Agenda**

Thursday, January 17, 2013 ♦ 1:30 p.m. ♦ @ WIB Admin Office

**650 Imperial Way, Suite 103
Napa, CA 94559**

| Item | Time | Discussion |
|------|------|---|
| A. | 1:30 | CALL TO ORDER |
| B. | 1:35 | Public Comment |
| C. | 1:40 | Welcome and Introduction of New Members |
| D. | 1:50 | New Members – Oath of Office |
| E. | 2:00 | System Overview & Orientation At the request of new and existing members, staff will provide overview presentation of the Workforce Investment and One Stop Delivery System and the role of WIB members. |
| F. | 2:30 | Receive Statewide Performance Report The State of California has released the 2011-2012 local workforce area performance results. This report measures our systems ability to help enrolled and exited clients in the following areas: <i>Adult and Dislocated Worker Programs</i> <ol style="list-style-type: none">1) Entered Employment;2) Employment Retention;3) Average Earnings <i>Youth Program</i> <ol style="list-style-type: none">1) Job Placement;2) Educational Attainment;3) Literacy & Numeracy gains |
| G. | 2:40 | Receive and Approve Quarterly Fiscal Report & One Stop Contract Modification Members will review most recent One Stop Fiscal report and will be asked to amend funding between Napa and Lake One-Stop systems. |
| H. | 2:50 | 25% Dislocated Worker Grant Staff will provide an update of a recently submitted \$700,000 grant to serve dislocated workers in Napa and Lake counties. |
| I. | 3:00 | 2013 Strategic Annual Workforce Plan The committee will discuss work on the local workforce investment area's annual workforce plan. This plan is our blueprint for the provision of workforce services in Napa and Lake counties. |
| J. | 3:15 | Member/Director Report Out Members of the committee/staff will report important follow-up and/or time sensitive information on which no action is necessary. <ul style="list-style-type: none">• Nominations• By-Laws• Member reappointments |
| K. | 3:30 | Adjourn |



CREATING THE WORKFORCE OF TOMORROW - TODAY

WIB MEMBER ORIENTATION

Bruce Wilson

Workforce Development Manager

Napa-Lake Workforce Investment Board

Urgency

- *The biggest threat to our economic survival is the lack of a skilled workforce”*

Tony Zeiss, President CPCC

- *“Because there is a sense of urgency to deal with a host of workforce development challenges and needs...state and local workforce boards are evolving into a pivotal role: organizing comprehensive responses to these challenges”*

Visionary Leadership and Planning Guide



Who Are We ?

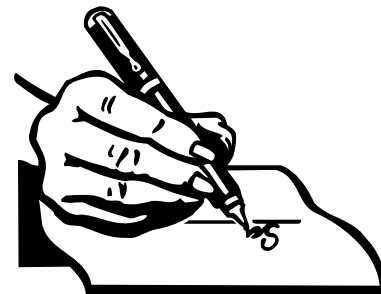




CREATING THE WORKFORCE OF TOMORROW - TODAY

WORKFORCE INVESTMENT ACT OF 1998 (WIA)

*Signed into law
August 7, 1998*



Local Workforce Investment Boards

- Membership includes representatives of:
 - Businesses (which must be majority)
 - Local education entities
 - Labor organizations
 - Community-based organizations
 - Economic development agencies
 - One-Stop partners
 - Other entities as determined by local officials



Local Workforce Investment Boards

- One for Each Local Area (Napa-Lake)
- Certified by the Governor
- Appointed by Chief Local Elected Officials (CLEOs) (that's the Napa County Board of Supervisors) using criteria established by Governor and State Board
- Set policy and oversight for the local workforce system.



Goal of the Workforce Investment System

To increase the employment, retention, and earnings of participants, and increase occupational skill attainment by participants, and, as a result improve the quality of the workforce, reduce social services dependency, and enhance the productivity and competitiveness of the nation.



What Do We Do?



Local Workforce Investment Board Roles and Responsibilities

1. Developing a strategic local plan for workforce investment activities
2. Conducting oversight of the One-Stop System, youth activities, and employment and training activities to insure compliance with the WIA and the MOU.



Local Workforce Investment Board Roles, con't.

3. Setting policy regarding One Stop operations as required by the State of California and the US Department of Labor
4. Selecting One-Stop operators and youth providers
5. Participating in development of Memorandum of Understanding between the partners and the One-Stop Operator



Local Workforce Investment Boards Roles, cont.

6. Appointing a Youth Council
7. Negotiating performance benchmarks
8. Managing the WIA allocation
9. Assisting in developing statewide employment statistics system and special studies.
10. Ensuring effective connecting, brokering and coaching activities to assist employers
11. Coordinating activities with economic development



The NC Workforce Investment Board **IS.....**

1. *The workforce champion* who identifies and manages workforce issues
2. The community's accountability agent for the delivery of quality publicly funded workforce services
3. The community's repository of data and information regarding the economy and workforce
4. The community's convening agent for workforce issues
5. The community's change agent for workforce issues



Why Me?



CREATING THE WORKFORCE OF TOMORROW - TODAY

- **Wisdom-** You have developed a successful way of making things work.
- **Experience** - Your common sense is the key, because you've already solved most of the problems we face today
- **Challenge** The board offers you the challenge of doing great things for our community
- **Special Resources** You bring ideas, contacts and skills that we need for difficult problems and special situations.



Three Levels of Participation

- **Basics**
 - Attends special and quarterly meetings
 - Keeps current on issues that require a vote
 - Participates on a committee or working group
 - Offers an informed opinion
 - Attracts new board members
- **Special Assignment**
 - Does the basics
 - Selects a personal issue to work on
 - Brings extra wisdom or resources to a WIB problem
 - Convenes or chairs an effort
 - Assists WIB staff on important efforts
- **Leadership**
 - Does the basics
 - Uses opinion and wisdom to shape board policy
 - Serves as an organizing group leader of any committee, working group or task force
 - Sits on executive committee
 - Leverages personal power to assist the WIB



How Do We Implement?



One-Stop Delivery System



One-Stop Service Delivery

- One-Stop system must be established in each local area
- Local board oversees One-Stop system
- Local communities have flexibility in designing system



One-Stop Service Delivery

(continued)

- Each local system comprised of partners that provide core services through One-Stop system (i.e. self directed job search in resource lab)
- Each local area must have at least one physical “full service” center
 - May be supplemented by other centers, electronic access points and networks at affiliated sites.



One-Stop Memorandum of Understanding

- Each One-Stop partner must enter into a Memorandum of Understanding (MOU) with the local board
- MOU must describe:
 - Services to be provided through One-Stop
 - How services and operating costs of system will be funded
 - Methods of referral of individuals between One-Stop operators and One-Stop partners
 - Duration of and process for amending MOU



Services Available to Dislocated Workers and Adults

- The One-Stop is to make accessible:
 - 1 Core services - (Career Center & Workshops)
 - 2 Intensive services (Counseling & Assessments)
 - 3 Training services (Skill Development)
 - Discretionary activities
 - *customized screening and referral of participants*
 - *Supportive services*
 - *Needs-related payments*



Training Services

- Customer choice is the guiding principle
- Training must be provided through Individual Training Accounts (ITAs)
- Training must be in demand occupations where industry is growing
- Limited exception where training may be provided by contract rather than ITA
- 25% of budget is devoted to training



Formula Youth Programs

- Single funding stream for year-round and summer
- Youth Council prepares youth portion of local plan
- Local board competitively awards grants or contracts for youth services
- Integration into One-Stop is local decision
- At least 30 percent of funds must be used for out-of-school youth



Services under Formula Youth Programs

- Tutoring, study skills training, and dropout prevention activities
- Alternative secondary school services
- Summer employment opportunities
- Paid and unpaid work experience
- Occupational skills training



Services under Formula Youth Programs

(continued)

- Leadership development activities
- Supportive services
- Adult mentoring
- Follow-up services
- Comprehensive guidance and counseling



And....What is the funding is...?



LWIA FUNDING

| | | |
|--------------------------|---|--------------------|
| • Adult Pot | = | \$540,400 |
| • Dislocated Workers Pot | = | \$603,497 |
| • Youth Pot | = | \$531,122 |
| • Rapid Response | = | \$222,944 |
| • Special Funds Pot | = | \$700,000 |
| • Total | = | \$2,597,963 |



Local Napa Funds

| | | |
|--------------------------|---|--------------------|
| - Adult | = | <u>\$269,589</u> |
| - Dislocated worker | = | <u>\$335,397</u> |
| - Youth | = | <u>\$282,817</u> |
| - Special Funds/Projects | = | <u>\$400,000*</u> |
| • Total | = | \$1,287,803 |



Our Liability?



Program Liability (Lose Future Money)

Contractual Performance Requirements!

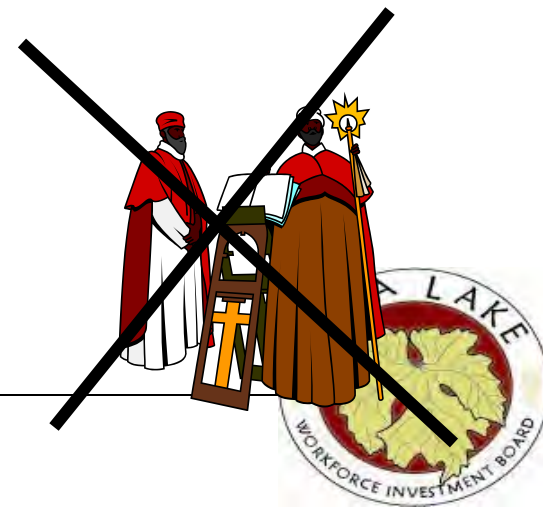
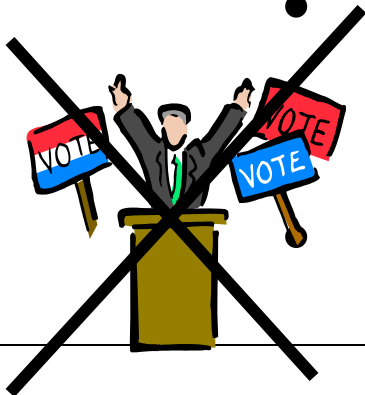
- ❖ Enrollments
- ❖ Placements
- ❖ Wage at Placement
- ❖ Retention
- ❖ Educational Gains



Fiscal Liability (Give Current Money Back)

Disallowed Costs

- ❖ Ineligible Clients
- ❖ Non Competitive Procurements
- ❖ Forbidden Activities
 - - Unionizing
 - Political
 - Church



Why we do it?



Seven Characteristics of a Community with a Competitive Workforce Advantage

1. Forward Thinking Community Leaders

What WIBs do:

- » Engage and inform County Boards of Supervisors, Mayors and City Councils
- » Convene summits about workforce issues
- » Publish “State of the Workforce” reports
- » Invite elected officials to WIB meetings and One-Stop tours
- » Convene focus groups with key industry clusters
- » Participate in community planning efforts

2. Business Investment in Human Capital

What WIBs do:

- » Convene employers in the same industry to discuss skills needs
- » Connect employers to public resources for skills upgrade training
- » Act as a broker with community colleges/higher education and University Extensions for curriculum design
- » Provide data about prevailing wages, occupations, future trends
- » Act as human resource departments for small business



Seven Characteristics of a Community with a Competitive Workforce Advantage

3. Strong and Diverse Economy

What WIBs do:

- Have cross representation on WIBs and Economic Development corporations and agencies
- Participate in overall economic development planning
- Cross-train front line staff in One-Stops and economic development organizations
- Collect and provide information about the community's workers and their skills
- Participate in co-developed employer retention surveys with economic development

4. Integrated Infrastructure

What WIBs do:

- Participate in a broad range of regional and community planning efforts
- Include a broad range of partners and services in One-Stops
- Advocate for changes in public policy and administrative procedures
- Engage local elected officials in problem solving
- Have cross representation on WIB and community boards and agencies



Seven Characteristics of a Community with a Competitive Workforce Advantage

5. Effective, Articulated Education System

What WIBs do:

- Establish and nurture strong youth councils that work for all youth
- Catalyze dialogue between employers and education
- Collect and provide information about skills needs
- Include youth in One-Stop system services
- Provide accessible information about careers
- Provide accessible information about performance of job training programs and providers

6. Clearly Defined and Accessible Career Pathways

What WIBs do:

- Convene employers within an industry to study career pathways
- Collect and disseminate information about career pathways and occupation requirements
- Partner with labor unions
- Train career guidance counselors and others in career information

7. Ready, Willing, and Able Workforce

What WIBs do:

- Develop measures to evaluate the quality of job training programs
- Ensure quality in One-Stop career centers
- Develop customized training to meet employer needs
- Partner with community colleges and other education programs to deliver quality training
- Reach into all communities and constituencies to connect people to jobs and training
- Find funding to meet community needs for training



INFORMATION NOTICE

WORKFORCE SERVICES

Number: WSIN12-18

Date: December 7, 2012

Expiration Date: 1/7/14

50:199:fo:15968

TO: WORKFORCE DEVELOPMENT COMMUNITY

SUBJECT: FINAL PY 2010-11 AND PY 2011-12 WIA PERFORMANCE RESULTS

The purpose of this Information Notice is to provide the 49 Local Workforce Investment Boards with final actual performance results and success rates for the Program Year (PY) 2010-11 and PY 2011-12. This data set only includes clients served by Workforce Investment Act/American Recovery and Reinvestment Act formula funds. The data published in the attachment provides the basis for determining those local areas (if any), required to complete corrective action plans for non-performance.

If you have any questions, please contact your Regional Advisor at (916) 654-7799.

/S/ MICHAEL EVASHENK, Chief
Workforce Services Division

Attachments

WIA PERFORMANCE GOALS AND RESULTS PY 2010-2011

| ADULT | ADULT FINAL LWIA PERFORMANCE RESULTS 2010-11 | | | | | | | | |
|---------------------|--|------------------|--------------|------------------|------------------|--------------|------------------|------------------|--------------|
| | ENTERED EMPLOYMENT | | | RETENTION | | | AVERAGE EARNINGS | | |
| 07/2010-06/2011 | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate |
| State of California | 49.6% | 56.4% | 87.9% | 77.7% | 81.0% | 95.9% | \$12,546 | \$13,000 | 96.5% |
| Alameda | 60.5% | 75.5% | 80.1% | 84.8% | 78.0% | 108.7% | \$19,021 | \$15,000 | 126.8% |
| Anaheim | 84.2% | 74.5% | 113.0% | 85.7% | 81.0% | 105.8% | \$13,216 | \$11,000 | 120.1% |
| Contra Costa | 83.5% | 76.5% | 109.2% | 86.3% | 80.0% | 107.8% | \$13,627 | \$13,500 | 100.9% |
| Foothill | 65.0% | 74.0% | 87.8% | 95.8% | 77.5% | 123.6% | \$14,053 | \$13,600 | 103.3% |
| Fresno | 70.4% | 67.0% | 105.1% | 82.1% | 76.0% | 108.0% | \$13,085 | \$10,500 | 124.6% |
| Golden Sierra | 74.7% | 70.5% | 106.0% | 91.5% | 80.0% | 114.4% | \$17,348 | \$15,000 | 115.7% |
| Humboldt | 58.1% | 71.5% | 81.3% | 94.2% | 81.0% | 116.3% | \$19,465 | \$12,500 | 155.7% |
| Imperial | 75.5% | 69.5% | 108.6% | 76.0% | 81.5% | 93.3% | \$8,807 | \$9,800 | 89.9% |
| Kern/Inyo/Mono | 74.0% | 67.0% | 110.4% | 80.0% | 77.0% | 103.9% | \$12,667 | \$10,100 | 125.4% |
| Kings | 62.5% | 70.0% | 89.3% | 94.1% | 79.0% | 119.1% | \$22,513 | \$11,500 | 195.8% |
| Los Angeles City | 81.1% | 75.0% | 108.1% | 78.8% | 76.5% | 102.9% | \$13,348 | \$11,100 | 120.3% |
| Los Angeles Co. | 77.9% | 74.5% | 104.6% | 81.1% | 77.5% | 104.6% | \$12,918 | \$10,800 | 119.6% |
| Long Beach | 43.9% | 41.0% | 107.1% | 76.7% | 74.0% | 103.7% | \$12,887 | \$11,700 | 110.1% |
| Madera | 47.1% | 48.0% | 98.1% | 74.9% | 69.0% | 108.5% | \$9,694 | \$10,100 | 96.0% |
| Marin | 69.7% | 71.0% | 98.2% | 86.3% | 80.5% | 107.2% | \$15,051 | \$15,000 | 100.3% |
| Mendocino | 88.6% | 71.0% | 124.8% | 83.8% | 81.0% | 103.4% | \$19,335 | \$12,500 | 154.7% |
| Merced | 78.1% | 72.0% | 108.5% | 83.9% | 78.5% | 106.9% | \$21,847 | \$13,000 | 168.1% |
| Mother Lode | 64.9% | 69.5% | 93.3% | 76.4% | 79.0% | 96.7% | \$13,681 | \$12,000 | 114.0% |
| Monterey | 51.1% | 67.0% | 76.2% | 75.1% | 75.0% | 100.1% | \$10,320 | \$10,500 | 98.3% |
| Napa | 64.7% | 70.0% | 92.4% | 73.3% | 81.0% | 90.5% | \$10,327 | \$15,000 | 68.8% |
| North Central Con. | 49.7% | 62.0% | 80.2% | 73.0% | 76.5% | 95.4% | \$11,966 | \$11,500 | 104.1% |
| NORTEC | 76.8% | 72.0% | 106.7% | 78.3% | 80.0% | 97.9% | \$12,666 | \$10,500 | 120.6% |
| NOVA | 46.1% | 45.0% | 102.4% | 80.6% | 76.0% | 106.1% | \$16,950 | \$15,500 | 109.4% |
| Oakland | 74.7% | 68.0% | 109.9% | 81.9% | 75.0% | 109.2% | \$11,435 | \$11,000 | 104.0% |
| Orange | 75.7% | 73.5% | 103.0% | 84.1% | 78.0% | 107.8% | \$19,028 | \$14,400 | 132.1% |
| Richmond | 71.3% | 77.0% | 92.6% | 76.5% | 82.0% | 93.3% | \$13,627 | \$15,000 | 90.8% |
| Riverside | 44.9% | 51.0% | 88.1% | 75.9% | 72.0% | 105.4% | \$11,962 | \$11,000 | 108.7% |
| Sacramento | 40.5% | 48.0% | 84.3% | 75.5% | 75.0% | 100.7% | \$11,885 | \$11,500 | 103.3% |
| Santa Ana | 48.3% | 61.1% | 79.1% | 77.8% | 75.5% | 103.1% | \$10,741 | \$11,800 | 91.0% |
| Santa Barbara | 70.6% | 71.0% | 99.4% | 91.3% | 78.0% | 117.1% | \$15,274 | \$13,700 | 111.5% |
| San Benito | 90.0% | 73.0% | 123.3% | 85.7% | 75.5% | 113.5% | \$18,865 | \$10,500 | 179.7% |
| San Bernardino City | 88.9% | 72.5% | 122.6% | 90.0% | 77.5% | 116.1% | \$14,214 | \$9,000 | 157.9% |
| San Bernardino Co. | 40.6% | 41.0% | 99.0% | 77.5% | 76.5% | 101.3% | \$12,190 | \$11,500 | 106.0% |
| South Bay | 94.7% | 77.0% | 123.0% | 92.9% | 78.5% | 118.3% | \$12,179 | \$11,747 | 103.7% |
| Santa Cruz | 81.1% | 73.0% | 111.1% | 87.8% | 78.0% | 112.5% | \$22,637 | \$12,500 | 181.1% |
| San Diego | 46.2% | 48.0% | 96.2% | 75.1% | 76.5% | 98.2% | \$10,628 | \$12,800 | 83.0% |
| SELACO | 80.1% | 72.0% | 111.3% | 84.0% | 75.0% | 112.0% | \$18,800 | \$13,300 | 141.4% |
| San Francisco | 66.5% | 68.0% | 97.7% | 82.7% | 80.0% | 103.4% | \$13,671 | \$10,000 | 136.7% |
| San Joaquin | 59.3% | 70.5% | 84.1% | 77.2% | 78.0% | 99.0% | \$13,918 | \$12,000 | 116.0% |
| San Jose City | 45.3% | 44.0% | 102.9% | 78.7% | 76.0% | 103.5% | \$15,936 | \$13,000 | 122.6% |
| San Luis Obispo | 100.0% | 72.0% | 138.9% | 75.0% | 83.5% | 89.8% | \$13,090 | \$10,500 | 124.7% |
| San Mateo | 66.7% | 67.0% | 99.5% | 82.4% | 80.0% | 103.0% | \$14,248 | \$13,500 | 105.5% |
| Solano | 65.6% | 72.0% | 91.2% | 76.9% | 81.0% | 95.0% | \$13,584 | \$14,000 | 97.0% |
| Sonoma | 47.1% | 57.8% | 81.4% | 80.2% | 75.0% | 107.0% | \$12,740 | \$12,500 | 101.9% |
| Stanislaus | 65.6% | 66.5% | 98.6% | 74.7% | 74.0% | 100.9% | \$13,095 | \$10,800 | 121.3% |
| Tulare | 45.9% | 60.3% | 76.1% | 77.8% | 79.0% | 98.5% | \$10,061 | \$11,800 | 85.3% |
| Ventura | 84.7% | 48.5% | 174.7% | 81.4% | 75.0% | 108.6% | \$14,910 | \$12,800 | 116.5% |
| Verdugo | 49.5% | 61.8% | 80.1% | 81.8% | 80.5% | 101.6% | \$11,797 | \$12,000 | 98.3% |
| Yolo | 90.0% | 70.0% | 128.6% | 80.0% | 80.5% | 99.4% | \$13,688 | \$14,000 | 97.8% |

WIA PERFORMANCE GOALS AND RESULTS PY 2010-2011

| DISLOCATED WORKER | DISLOCATED WORKER FINAL LWIA PERFORMANCE RESULTS 2010-11 | | | | | | | | |
|---------------------|--|------------------|--------------|------------------|------------------|--------------|------------------|------------------|--------------|
| | ENTERED EMPLOYMENT | | | RETENTION | | | AVERAGE EARNINGS | | |
| | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate |
| 07/2010-06/2011 | | | | | | | | | |
| State of California | 55.8% | 65.0% | 85.8% | 81.1% | 83.0% | 97.7% | \$18,550 | \$15,900 | 116.7% |
| Alameda | 63.0% | 78.0% | 80.8% | 84.1% | 84.0% | 100.1% | \$25,724 | \$16,200 | 158.8% |
| Anaheim | 84.7% | 78.0% | 108.6% | 90.3% | 85.0% | 106.2% | \$19,034 | \$16,000 | 119.0% |
| Contra Costa | 80.1% | 77.0% | 104.0% | 88.2% | 86.0% | 102.6% | \$20,981 | \$16,500 | 127.2% |
| Foothill | 79.4% | 73.5% | 108.0% | 87.5% | 81.5% | 107.4% | \$23,929 | \$16,500 | 145.0% |
| Fresno | 79.3% | 72.0% | 110.1% | 89.0% | 80.0% | 111.3% | \$16,237 | \$11,000 | 147.6% |
| Golden Sierra | 74.2% | 71.0% | 104.5% | 100.0% | 85.0% | 117.6% | \$17,034 | \$16,000 | 106.5% |
| Humboldt | 78.8% | 73.0% | 107.9% | 86.8% | 84.5% | 102.7% | \$17,452 | \$12,800 | 136.3% |
| Imperial | 67.4% | 73.0% | 92.3% | 88.0% | 83.0% | 106.0% | \$13,658 | \$9,500 | 143.8% |
| Kern/Inyo/Mono | 81.7% | 72.0% | 113.5% | 85.7% | 80.0% | 107.1% | \$15,468 | \$12,500 | 123.7% |
| Kings | 63.7% | 73.0% | 87.3% | 66.7% | 82.0% | 81.3% | \$21,621 | \$14,000 | 154.4% |
| Los Angeles City | 80.0% | 74.0% | 108.1% | 83.6% | 82.0% | 102.0% | \$15,937 | \$14,400 | 110.7% |
| Los Angeles Co. | 79.7% | 72.0% | 110.7% | 85.9% | 82.0% | 104.8% | \$15,372 | \$14,000 | 109.8% |
| Long Beach | 56.5% | 67.3% | 84.0% | 80.1% | 82.0% | 97.7% | \$17,360 | \$15,900 | 109.2% |
| Madera | 56.4% | 67.3% | 83.8% | 87.5% | 80.0% | 109.4% | \$16,286 | \$11,300 | 144.1% |
| Marin | 75.8% | 75.0% | 101.1% | 85.7% | 87.0% | 98.5% | \$25,997 | \$17,000 | 152.9% |
| Mendocino | 94.6% | 72.0% | 131.4% | 85.7% | 82.0% | 104.5% | \$16,448 | \$14,800 | 111.1% |
| Merced | 82.3% | 74.0% | 111.2% | 81.8% | 81.0% | 101.0% | \$14,714 | \$13,900 | 105.9% |
| Mother Lode | 66.7% | 76.0% | 87.8% | 77.8% | 80.5% | 96.6% | \$20,498 | \$14,500 | 141.4% |
| Monterey | 51.1% | 63.4% | 80.6% | 78.3% | 80.0% | 97.9% | \$12,471 | \$12,500 | 99.8% |
| Napa | 56.3% | 78.0% | 72.2% | 100.0% | 81.0% | 123.5% | \$14,985 | \$17,000 | 88.1% |
| North Central Con. | 53.2% | 66.5% | 80.0% | 76.8% | 80.0% | 96.0% | \$15,757 | \$14,500 | 108.7% |
| NORTEC | 77.0% | 73.5% | 104.8% | 78.5% | 82.0% | 95.7% | \$14,741 | \$15,400 | 95.7% |
| NOVA | 55.8% | 58.0% | 96.2% | 85.4% | 77.5% | 110.1% | \$34,212 | \$20,000 | 171.1% |
| Oakland | 68.5% | 74.0% | 92.5% | 87.1% | 83.0% | 104.9% | \$18,517 | \$13,000 | 142.4% |
| Orange | 84.4% | 76.0% | 111.1% | 90.8% | 81.5% | 111.4% | \$26,792 | \$16,200 | 165.4% |
| Richmond | 86.3% | 86.0% | 100.3% | 72.9% | 86.0% | 84.8% | \$15,942 | \$16,000 | 99.6% |
| Riverside | 46.4% | 47.0% | 98.7% | 80.4% | 83.0% | 96.8% | \$14,820 | \$13,500 | 109.8% |
| Sacramento | 44.4% | 48.0% | 92.5% | 76.1% | 81.0% | 94.0% | \$14,009 | \$15,500 | 90.4% |
| Santa Ana | 45.2% | 58.9% | 76.7% | 78.0% | 83.0% | 93.9% | \$16,265 | \$14,000 | 116.2% |
| Santa Barbara | 85.1% | 76.0% | 112.0% | 94.7% | 79.0% | 119.9% | \$14,657 | \$14,500 | 101.1% |
| San Benito | 92.3% | 70.0% | 131.9% | 100.0% | 77.0% | 129.9% | \$15,921 | \$13,500 | 117.9% |
| San Bernardino City | 94.1% | 79.5% | 118.4% | 94.1% | 85.0% | 110.7% | \$16,509 | \$12,000 | 137.6% |
| San Bernardino Co. | 46.2% | 48.5% | 95.2% | 80.1% | 83.0% | 96.6% | \$15,035 | \$14,000 | 107.4% |
| South Bay | 92.5% | 75.0% | 123.3% | 91.0% | 83.0% | 109.6% | \$21,777 | \$17,000 | 128.1% |
| Santa Cruz | 73.9% | 73.0% | 101.2% | 87.1% | 81.0% | 107.5% | \$16,270 | \$13,500 | 120.5% |
| San Diego | 42.4% | 46.5% | 91.2% | 76.3% | 83.0% | 91.9% | \$15,350 | \$15,900 | 96.5% |
| SELACO | 81.0% | 71.0% | 114.1% | 92.0% | 83.0% | 110.8% | \$12,860 | \$15,000 | 85.7% |
| San Francisco | 58.0% | 72.0% | 80.6% | 91.4% | 84.0% | 108.8% | \$17,921 | \$10,000 | 179.2% |
| San Joaquin | 71.1% | 73.0% | 97.4% | 81.3% | 81.5% | 99.8% | \$18,932 | \$14,500 | 130.6% |
| San Jose City | 45.8% | 52.2% | 87.8% | 81.0% | 83.0% | 97.6% | \$20,866 | \$16,500 | 126.5% |
| San Luis Obispo | 100.0% | 77.0% | 129.9% | 93.3% | 87.0% | 107.3% | \$15,031 | \$14,500 | 103.7% |
| San Mateo | 59.7% | 74.0% | 80.7% | 88.2% | 84.0% | 105.0% | \$19,945 | \$15,900 | 125.4% |
| Solano | 80.4% | 75.0% | 107.2% | 88.6% | 85.0% | 104.2% | \$17,998 | \$16,100 | 111.8% |
| Sonoma | 51.5% | 64.0% | 80.4% | 81.4% | 83.0% | 98.1% | \$15,622 | \$14,500 | 107.7% |
| Stanislaus | 71.0% | 74.0% | 95.9% | 75.0% | 79.5% | 94.3% | \$14,702 | \$12,500 | 117.6% |
| Tulare | 49.9% | 71.4% | 69.9% | 77.2% | 79.5% | 97.1% | \$11,588 | \$11,500 | 100.8% |
| Ventura | 91.0% | 57.0% | 159.6% | 90.5% | 76.0% | 119.1% | \$18,109 | \$15,500 | 116.8% |
| Verdugo | 52.5% | 59.9% | 87.7% | 84.4% | 85.0% | 99.3% | \$23,258 | \$16,000 | 145.4% |
| Yolo | 76.9% | 72.0% | 106.8% | 90.0% | 83.0% | 108.4% | \$13,955 | \$12,000 | 116.3% |

WIA PERFORMANCE GOALS AND RESULTS PY 2010-2011

| YOUTH | YOUTH FINAL LWIA PERFORMANCE RESULTS 2010-11 | | | | | | | | |
|---------------------|--|------------------|--------------|------------------|------------------|--------------|-------------------|------------------|--------------|
| | PLACEMENT | | | ATTAINMENT | | | LITERACY/NUMERACY | | |
| | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate |
| 07/2010-06/2011 | | | | | | | | | |
| State of California | 66.8% | 65.0% | 102.8% | 52.7% | 61.0% | 86.4% | 44.2% | 40.0% | 110.5% |
| Alameda | 56.3% | 65.0% | 86.6% | 51.8% | 61.0% | 84.9% | 6.1% | 40.0% | 15.3% |
| Anaheim | 79.5% | 65.0% | 122.3% | 78.8% | 61.0% | 129.2% | 68.1% | 40.0% | 170.3% |
| Contra Costa | 69.7% | 65.0% | 107.2% | 66.4% | 61.0% | 108.9% | 24.4% | 40.0% | 61.0% |
| Foothill | 73.1% | 65.0% | 112.5% | 74.0% | 61.0% | 121.3% | 57.7% | 40.0% | 144.2% |
| Fresno | 64.2% | 65.0% | 98.7% | 65.0% | 61.0% | 106.6% | 64.4% | 40.0% | 160.9% |
| Golden Sierra | 54.7% | 65.0% | 84.2% | 46.9% | 61.0% | 76.9% | 11.4% | 40.0% | 28.5% |
| Humboldt | 69.4% | 65.0% | 106.8% | 83.6% | 61.0% | 137.0% | 0.0% | 40.0% | 0.0% |
| Imperial | 62.4% | 65.0% | 96.0% | 64.7% | 61.0% | 106.1% | 23.1% | 40.0% | 57.8% |
| Kern/Inyo/Mono | 67.7% | 65.0% | 104.1% | 66.2% | 61.0% | 108.5% | 25.0% | 40.0% | 62.5% |
| Kings | 67.2% | 65.0% | 103.4% | 91.9% | 61.0% | 150.6% | 52.2% | 40.0% | 130.4% |
| Los Angeles City | 88.3% | 65.0% | 135.8% | 85.2% | 61.0% | 139.7% | 69.6% | 40.0% | 174.0% |
| Los Angeles Co. | 77.7% | 65.0% | 119.5% | 69.1% | 61.0% | 113.2% | 58.4% | 40.0% | 146.0% |
| Long Beach | 70.4% | 65.0% | 108.3% | 83.3% | 61.0% | 136.6% | 94.9% | 40.0% | 237.3% |
| Madera | 44.1% | 65.0% | 67.8% | 58.1% | 61.0% | 95.2% | 76.5% | 40.0% | 191.3% |
| Marin | 39.4% | 65.0% | 60.6% | 60.3% | 61.0% | 98.9% | 0.0% | 40.0% | 0.0% |
| Mendocino | 100.0% | 65.0% | 153.8% | 84.6% | 61.0% | 138.7% | 83.3% | 40.0% | 208.3% |
| Merced | 76.0% | 65.0% | 116.9% | 86.1% | 61.0% | 141.1% | 46.9% | 40.0% | 117.3% |
| Mother Lode | 83.3% | 65.0% | 128.2% | 58.8% | 61.0% | 96.4% | --- | 40.0% | --- |
| Monterey | 67.1% | 65.0% | 103.2% | 53.8% | 61.0% | 88.2% | 75.2% | 40.0% | 188.0% |
| Napa | 100.0% | 65.0% | 153.8% | 100.0% | 61.0% | 163.9% | 100.0% | 40.0% | 250.0% |
| North Central Con. | 83.1% | 65.0% | 127.8% | 78.8% | 61.0% | 129.1% | 64.4% | 40.0% | 161.0% |
| NORTEC | 54.3% | 65.0% | 83.5% | 64.0% | 61.0% | 104.9% | 55.6% | 40.0% | 139.1% |
| NOVA | 87.0% | 65.0% | 133.8% | 77.8% | 61.0% | 127.5% | 77.8% | 40.0% | 194.5% |
| Oakland | 83.2% | 65.0% | 127.9% | 77.5% | 61.0% | 127.0% | 16.2% | 40.0% | 40.5% |
| Orange | 66.1% | 65.0% | 101.7% | 59.3% | 61.0% | 97.1% | 77.8% | 40.0% | 194.5% |
| Richmond | 62.7% | 65.0% | 96.5% | 41.5% | 61.0% | 68.1% | 19.4% | 40.0% | 48.6% |
| Riverside | 77.3% | 65.0% | 118.9% | 85.8% | 61.0% | 140.7% | 76.6% | 40.0% | 191.5% |
| Sacramento | 64.9% | 65.0% | 99.8% | 74.7% | 61.0% | 122.5% | 83.2% | 40.0% | 208.0% |
| Santa Ana | 82.8% | 65.0% | 127.3% | 77.3% | 61.0% | 126.7% | 65.8% | 40.0% | 164.5% |
| Santa Barbara | 41.7% | 65.0% | 64.1% | 0.0% | 61.0% | 0.0% | 64.7% | 40.0% | 161.8% |
| San Benito | 68.4% | 65.0% | 105.3% | 55.6% | 61.0% | 91.1% | 14.3% | 40.0% | 35.7% |
| San Bernardino City | 85.7% | 65.0% | 131.9% | 90.5% | 61.0% | 148.3% | 87.2% | 40.0% | 218.0% |
| San Bernardino Co. | 78.7% | 65.0% | 121.1% | 80.0% | 61.0% | 131.2% | 61.8% | 40.0% | 154.5% |
| South Bay | 99.3% | 65.0% | 152.7% | 96.6% | 61.0% | 158.3% | 75.6% | 40.0% | 189.1% |
| Santa Cruz | 65.9% | 65.0% | 101.3% | 93.5% | 61.0% | 153.3% | 95.7% | 40.0% | 239.4% |
| San Diego | 68.7% | 65.0% | 105.7% | 65.4% | 61.0% | 107.2% | 21.9% | 40.0% | 54.8% |
| SELACO | 67.3% | 65.0% | 103.6% | 72.4% | 61.0% | 118.7% | 44.6% | 40.0% | 111.5% |
| San Francisco | 41.8% | 65.0% | 64.3% | 13.6% | 61.0% | 22.2% | 3.2% | 40.0% | 7.9% |
| San Joaquin | 71.4% | 65.0% | 109.9% | 76.4% | 61.0% | 125.2% | 65.1% | 40.0% | 162.9% |
| San Jose City | 73.6% | 65.0% | 113.2% | 72.3% | 61.0% | 118.5% | 53.6% | 40.0% | 134.0% |
| San Luis Obispo | 70.4% | 65.0% | 108.3% | 87.5% | 61.0% | 143.4% | 25.0% | 40.0% | 62.5% |
| San Mateo | 65.4% | 65.0% | 100.6% | 58.8% | 61.0% | 96.4% | 0.0% | 40.0% | 0.0% |
| Solano | 64.3% | 65.0% | 98.9% | 80.0% | 61.0% | 131.1% | 87.5% | 40.0% | 218.8% |
| Sonoma | 56.5% | 65.0% | 87.0% | 59.5% | 61.0% | 97.6% | 4.9% | 40.0% | 12.2% |
| Stanislaus | 80.8% | 65.0% | 124.3% | 74.3% | 61.0% | 121.8% | 60.5% | 40.0% | 151.2% |
| Tulare | 68.5% | 65.0% | 105.3% | 52.0% | 61.0% | 85.2% | 47.0% | 40.0% | 117.4% |
| Ventura | 62.6% | 65.0% | 96.2% | 72.4% | 61.0% | 118.6% | 65.5% | 40.0% | 163.6% |
| Verdugo | 77.0% | 65.0% | 118.5% | 52.1% | 61.0% | 85.4% | 80.7% | 40.0% | 201.8% |
| Yolo | 70.8% | 65.0% | 109.0% | 91.9% | 61.0% | 150.6% | 0.0% | 40.0% | 0.0% |

Performance results indicated by "---" are due to the safeguard procedures in place to protect clients confidentiality when the performance cohort has less than three participants.

WIA PERFORMANCE GOALS AND RESULTS PY 2011-2012

| ADULT | ADULT FINAL LWIA PERFORMANCE RESULTS 2011-12 | | | | | | | | |
|---------------------|--|------------------|--------------|------------------|------------------|--------------|------------------|------------------|--------------|
| | ENTERED EMPLOYMENT | | | RETENTION | | | AVERAGE EARNINGS | | |
| 07/2011-06/2012 | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate |
| State of California | 55.9% | 56.4% | 99.1% | 79.3% | 81.0% | 97.9% | \$12,938 | \$13,000 | 99.5% |
| Alameda | 55.8% | 65.5% | 85.1% | 81.5% | 78.0% | 104.4% | \$20,195 | \$15,000 | 134.6% |
| Anaheim | 71.7% | 74.5% | 96.2% | 84.1% | 81.0% | 103.8% | \$14,696 | \$11,000 | 133.6% |
| Contra Costa | 77.7% | 76.5% | 101.6% | 87.0% | 80.0% | 108.7% | \$15,492 | \$13,500 | 114.8% |
| Foothill | 78.9% | 74.0% | 106.6% | 87.1% | 77.5% | 112.4% | \$12,206 | \$13,600 | 89.7% |
| Fresno | 72.3% | 67.0% | 108.0% | 81.4% | 76.0% | 107.1% | \$15,560 | \$11,000 | 141.5% |
| Golden Sierra | 69.6% | 70.5% | 98.8% | 85.1% | 80.0% | 106.4% | \$17,440 | \$15,000 | 116.3% |
| Humboldt | 63.9% | 71.5% | 89.4% | 76.7% | 81.0% | 94.7% | \$15,108 | \$12,500 | 120.9% |
| Imperial | 74.2% | 69.5% | 106.7% | 80.0% | 81.5% | 98.2% | \$13,547 | \$9,500 | 142.6% |
| Kern/Inyo/Mono | 69.3% | 67.0% | 103.4% | 79.8% | 77.0% | 103.6% | \$15,254 | \$12,500 | 122.0% |
| Kings | 58.8% | 70.0% | 84.0% | 83.3% | 79.0% | 105.5% | \$12,697 | \$11,500 | 110.4% |
| Los Angeles City | 76.4% | 75.0% | 101.9% | 85.5% | 76.5% | 111.8% | \$13,377 | \$11,100 | 120.5% |
| Los Angeles Co. | 76.5% | 74.5% | 102.7% | 82.3% | 77.5% | 106.1% | \$11,804 | \$10,800 | 109.3% |
| Long Beach | 56.9% | 41.0% | 138.8% | 79.0% | 74.0% | 106.8% | \$13,478 | \$11,700 | 115.2% |
| Madera | 52.2% | 48.0% | 108.7% | 72.9% | 69.0% | 105.7% | \$10,991 | \$10,100 | 108.8% |
| Marin | 65.1% | 71.0% | 91.7% | 82.1% | 80.5% | 101.9% | \$15,268 | \$15,000 | 101.8% |
| Mendocino | 96.8% | 71.0% | 136.3% | 90.7% | 81.0% | 112.0% | \$14,515 | \$12,500 | 116.1% |
| Merced | 82.1% | 72.0% | 114.1% | 91.8% | 78.5% | 116.9% | \$21,319 | \$10,550 | 202.1% |
| Mother Lode | 69.6% | 69.5% | 100.1% | 82.1% | 79.0% | 104.0% | \$11,775 | \$12,000 | 98.1% |
| Monterey | 58.4% | 67.0% | 87.2% | 73.0% | 75.0% | 97.3% | \$9,396 | \$10,550 | 89.1% |
| Napa | 81.8% | 62.5% | 130.9% | 88.2% | 81.0% | 108.9% | \$24,455 | \$13,530 | 180.7% |
| North Central Con. | 62.8% | 62.0% | 101.2% | 79.2% | 76.5% | 103.6% | \$12,959 | \$11,500 | 112.7% |
| NORTEC | 76.2% | 72.0% | 105.9% | 80.0% | 80.0% | 100.0% | \$13,722 | \$10,500 | 130.7% |
| NOVA | 48.3% | 45.0% | 107.3% | 80.1% | 76.0% | 105.3% | \$20,164 | \$15,500 | 130.1% |
| Oakland | 61.6% | 68.0% | 90.5% | 78.1% | 75.0% | 104.1% | \$12,271 | \$11,000 | 111.6% |
| Orange | 81.4% | 73.5% | 110.7% | 87.0% | 78.0% | 111.5% | \$15,671 | \$14,400 | 108.8% |
| Richmond | 74.6% | 77.0% | 96.9% | 88.9% | 82.0% | 108.4% | \$13,147 | \$15,000 | 87.6% |
| Riverside | 48.3% | 51.0% | 94.7% | 77.2% | 72.0% | 107.2% | \$11,415 | \$11,000 | 103.8% |
| Sacramento | 43.9% | 48.0% | 91.5% | 75.4% | 75.0% | 100.5% | \$11,529 | \$11,500 | 100.2% |
| Santa Ana | 59.6% | 61.1% | 97.5% | 78.7% | 75.5% | 104.2% | \$11,348 | \$11,800 | 96.2% |
| Santa Barbara | 66.7% | 71.0% | 93.9% | 86.4% | 78.0% | 110.7% | \$10,846 | \$13,700 | 79.2% |
| San Benito | 68.8% | 73.0% | 94.2% | 100.0% | 75.5% | 132.5% | \$15,492 | \$11,800 | 131.3% |
| San Bernardino City | 79.0% | 72.5% | 108.9% | 92.3% | 77.5% | 119.1% | \$12,462 | \$9,000 | 138.5% |
| San Bernardino Co. | 45.5% | 41.0% | 111.0% | 80.7% | 76.5% | 105.5% | \$12,692 | \$11,500 | 110.4% |
| South Bay | 97.8% | 77.0% | 127.0% | 90.8% | 78.5% | 115.7% | \$12,407 | \$11,747 | 105.6% |
| Santa Cruz | 76.0% | 73.0% | 104.1% | 84.4% | 78.0% | 108.2% | \$21,660 | \$12,500 | 173.3% |
| San Diego | 51.9% | 48.0% | 108.0% | 77.8% | 76.5% | 101.6% | \$11,396 | \$12,800 | 89.0% |
| SELACO | 81.7% | 72.0% | 113.5% | 87.7% | 75.0% | 116.9% | \$16,002 | \$13,300 | 120.3% |
| San Francisco | 71.1% | 68.0% | 104.6% | 78.9% | 80.0% | 98.6% | \$11,578 | \$10,000 | 115.8% |
| San Joaquin | 64.3% | 70.5% | 91.2% | 77.6% | 78.0% | 99.4% | \$13,346 | \$12,000 | 111.2% |
| San Jose City | 46.1% | 44.0% | 104.8% | 77.8% | 76.0% | 102.4% | \$13,533 | \$13,000 | 104.1% |
| San Luis Obispo | 80.3% | 72.0% | 111.5% | 76.5% | 83.5% | 91.6% | \$14,526 | \$10,500 | 138.3% |
| San Mateo | 64.1% | 67.0% | 95.6% | 80.0% | 80.0% | 100.0% | \$14,846 | \$13,500 | 110.0% |
| Solano | 79.5% | 72.0% | 110.3% | 79.4% | 81.0% | 98.0% | \$13,456 | \$14,000 | 96.1% |
| Sonoma | 49.4% | 57.8% | 85.4% | 78.4% | 75.0% | 104.6% | \$12,555 | \$12,500 | 100.4% |
| Stanislaus | 71.9% | 66.5% | 108.1% | 76.2% | 74.0% | 103.0% | \$11,035 | \$10,800 | 102.2% |
| Tulare | 48.8% | 48.0% | 101.6% | 76.4% | 75.5% | 101.2% | \$9,761 | \$11,050 | 88.3% |
| Ventura | 77.2% | 48.5% | 159.2% | 82.7% | 75.0% | 110.3% | \$14,032 | \$12,800 | 109.6% |
| Verdugo | 53.8% | 61.8% | 87.1% | 78.2% | 80.5% | 97.1% | \$13,858 | \$12,000 | 115.5% |
| Yolo | 90.5% | 70.0% | 129.3% | 79.2% | 80.5% | 98.3% | \$12,747 | \$14,000 | 91.0% |

WIA PERFORMANCE GOALS AND RESULTS PY 2011-2012

| DISLOCATED WORKER | DISLOCATED WORKER FINAL LWIA PERFORMANCE RESULTS 2011-12 | | | | | | | | |
|---------------------|--|------------------|--------------|------------------|------------------|--------------|------------------|------------------|--------------|
| | ENTERED EMPLOYMENT | | | RETENTION | | | AVERAGE EARNINGS | | |
| | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate |
| 07/2011-06/2012 | | | | | | | | | |
| State of California | 62.6% | 65.0% | 96.3% | 83.4% | 83.0% | 100.5% | \$17,146 | \$15,900 | 107.8% |
| Alameda | 69.2% | 75.1% | 92.1% | 88.6% | 84.0% | 105.5% | \$23,529 | \$16,200 | 145.2% |
| Anaheim | 82.2% | 78.0% | 105.4% | 86.5% | 85.0% | 101.7% | \$17,037 | \$16,000 | 106.5% |
| Contra Costa | 85.0% | 77.0% | 110.3% | 90.3% | 86.0% | 105.0% | \$23,412 | \$16,500 | 141.9% |
| Foothill | 64.0% | 73.5% | 87.1% | 86.7% | 81.5% | 106.3% | \$19,355 | \$16,500 | 117.3% |
| Fresno | 76.3% | 72.0% | 106.0% | 86.6% | 80.0% | 108.2% | \$15,560 | \$11,000 | 141.5% |
| Golden Sierra | 63.2% | 71.0% | 89.0% | 94.4% | 85.0% | 111.1% | \$19,787 | \$16,000 | 123.7% |
| Humboldt | 66.0% | 73.0% | 90.4% | 88.7% | 84.5% | 104.9% | \$20,037 | \$12,800 | 156.5% |
| Imperial | 78.8% | 73.0% | 108.0% | 89.9% | 83.0% | 108.3% | \$13,547 | \$9,500 | 142.6% |
| Kern/Inyo/Mono | 75.5% | 72.0% | 104.9% | 85.3% | 80.0% | 106.6% | \$15,254 | \$12,500 | 122.0% |
| Kings | 63.8% | 73.0% | 87.4% | 85.6% | 82.0% | 104.4% | \$16,728 | \$14,000 | 119.5% |
| Los Angeles City | 75.2% | 74.0% | 101.6% | 84.8% | 82.0% | 103.4% | \$15,795 | \$14,400 | 109.7% |
| Los Angeles Co. | 77.9% | 72.0% | 108.3% | 86.4% | 82.0% | 105.4% | \$15,547 | \$14,000 | 111.1% |
| Long Beach | 61.0% | 67.3% | 90.6% | 81.9% | 82.0% | 99.9% | \$16,598 | \$15,900 | 104.4% |
| Madera | 57.4% | 67.3% | 85.3% | 82.6% | 80.0% | 103.2% | \$13,047 | \$11,300 | 115.5% |
| Marin | 69.6% | 75.0% | 92.8% | 91.9% | 87.0% | 105.6% | \$25,446 | \$17,000 | 149.7% |
| Mendocino | 98.0% | 72.0% | 136.1% | 96.7% | 82.0% | 118.0% | \$16,554 | \$14,800 | 111.8% |
| Merced | 83.0% | 74.0% | 112.2% | 85.6% | 81.0% | 105.6% | \$21,803 | \$13,450 | 162.1% |
| Mother Lode | 77.1% | 76.0% | 101.4% | 76.7% | 80.5% | 95.3% | \$15,277 | \$14,500 | 105.4% |
| Monterey | 59.7% | 63.4% | 94.2% | 74.1% | 80.0% | 92.7% | \$13,177 | \$12,500 | 105.4% |
| Napa | 83.6% | 73.1% | 114.3% | 82.4% | 81.0% | 101.7% | \$18,762 | \$16,430 | 114.2% |
| North Central Con. | 64.4% | 66.5% | 96.8% | 79.8% | 80.0% | 99.7% | \$14,378 | \$14,500 | 99.2% |
| NORTEC | 78.6% | 73.5% | 106.9% | 83.7% | 82.0% | 102.1% | \$15,000 | \$15,400 | 97.4% |
| NOVA | 57.4% | 58.0% | 98.9% | 85.5% | 77.5% | 110.3% | \$32,709 | \$20,000 | 163.5% |
| Oakland | 54.8% | 74.0% | 74.1% | 82.1% | 83.0% | 98.9% | \$16,806 | \$13,000 | 129.3% |
| Orange | 85.7% | 76.0% | 112.8% | 91.0% | 81.5% | 111.7% | \$22,201 | \$16,200 | 137.0% |
| Richmond | 89.1% | 86.0% | 103.6% | 89.7% | 86.0% | 104.3% | \$17,695 | \$16,000 | 110.6% |
| Riverside | 51.7% | 47.0% | 110.0% | 82.4% | 83.0% | 99.3% | \$14,678 | \$13,500 | 108.7% |
| Sacramento | 55.1% | 48.0% | 114.8% | 76.8% | 81.0% | 94.8% | \$15,061 | \$15,500 | 97.2% |
| Santa Ana | 61.8% | 58.9% | 105.0% | 85.2% | 83.0% | 102.7% | \$16,128 | \$14,000 | 115.2% |
| Santa Barbara | 80.1% | 76.0% | 105.4% | 78.4% | 79.0% | 99.3% | \$16,747 | \$14,500 | 115.5% |
| San Benito | 74.6% | 70.0% | 106.6% | 97.9% | 77.0% | 127.1% | \$16,708 | \$13,500 | 123.8% |
| San Bernardino City | 94.3% | 70.0% | 134.7% | 95.2% | 77.0% | 123.7% | \$16,067 | \$13,500 | 119.0% |
| San Bernardino Co. | 50.0% | 48.5% | 103.1% | 83.3% | 83.0% | 100.3% | \$12,033 | \$14,000 | 85.9% |
| South Bay | 97.8% | 75.0% | 130.3% | 92.9% | 83.0% | 111.9% | \$18,774 | \$17,000 | 110.4% |
| Santa Cruz | 80.1% | 73.0% | 109.7% | 85.2% | 81.5% | 104.6% | \$17,238 | \$14,500 | 118.9% |
| San Diego | 60.3% | 46.5% | 129.7% | 82.5% | 83.0% | 99.4% | \$17,192 | \$15,900 | 108.1% |
| SELACO | 85.5% | 71.0% | 120.4% | 90.1% | 83.0% | 108.6% | \$17,957 | \$15,000 | 119.7% |
| San Francisco | 74.8% | 72.0% | 103.9% | 92.0% | 84.0% | 109.5% | \$18,782 | \$10,000 | 187.8% |
| San Joaquin | 68.8% | 73.0% | 94.2% | 83.0% | 81.5% | 101.9% | \$17,902 | \$14,500 | 123.5% |
| San Jose City | 55.3% | 52.2% | 105.9% | 81.2% | 83.0% | 97.8% | \$20,137 | \$16,500 | 122.0% |
| San Luis Obispo | 85.5% | 77.0% | 111.1% | 91.7% | 87.0% | 105.4% | \$16,048 | \$14,500 | 110.7% |
| San Mateo | 69.4% | 74.0% | 93.7% | 83.5% | 84.0% | 99.4% | \$20,617 | \$15,900 | 129.7% |
| Solano | 82.5% | 75.0% | 110.0% | 88.2% | 85.0% | 103.7% | \$20,325 | \$16,100 | 126.2% |
| Sonoma | 51.9% | 64.0% | 81.1% | 82.0% | 83.0% | 98.8% | \$17,007 | \$14,500 | 117.3% |
| Stanislaus | 82.6% | 74.0% | 111.7% | 85.4% | 79.5% | 107.4% | \$16,024 | \$12,500 | 128.2% |
| Tulare | 56.0% | 67.3% | 83.1% | 78.3% | 79.5% | 98.4% | \$11,705 | \$11,500 | 101.8% |
| Ventura | 83.4% | 57.0% | 146.3% | 89.7% | 76.0% | 118.0% | \$18,380 | \$15,500 | 118.6% |
| Verdugo | 58.0% | 59.9% | 96.9% | 81.5% | 85.0% | 95.9% | \$19,592 | \$16,000 | 122.4% |
| Yolo | 72.1% | 72.0% | 100.1% | 84.6% | 83.0% | 102.0% | \$21,936 | \$12,000 | 182.8% |

WIA PERFORMANCE GOALS AND RESULTS PY 2011-2012

| YOUTH | YOUTH FINAL LWIA PERFORMANCE RESULTS 2011-12 | | | | | | | | |
|---------------------|--|------------------|--------------|------------------|------------------|--------------|-------------------|------------------|--------------|
| | PLACEMENT | | | ATTAINMENT | | | LITERACY/NUMERACY | | |
| 07/2011-06/2012 | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate | Actual Perf Rate | Current Neg Goal | Success Rate |
| State of California | 66.9% | 65.0% | 102.9% | 51.0% | 61.0% | 83.6% | 53.3% | 40.0% | 133.3% |
| Alameda | 53.6% | 65.0% | 82.5% | 41.3% | 61.0% | 67.7% | 12.5% | 40.0% | 31.3% |
| Anaheim | 67.7% | 65.0% | 104.1% | 64.7% | 61.0% | 106.1% | 70.5% | 40.0% | 176.1% |
| Contra Costa | 65.4% | 65.0% | 100.6% | 51.4% | 61.0% | 84.2% | 48.1% | 40.0% | 120.3% |
| Foothill | 79.3% | 65.0% | 122.0% | 62.8% | 61.0% | 102.9% | 59.3% | 40.0% | 148.2% |
| Fresno | 72.1% | 65.0% | 110.9% | 59.5% | 61.0% | 97.6% | 75.7% | 40.0% | 189.1% |
| Golden Sierra | 55.6% | 65.0% | 85.5% | 40.0% | 61.0% | 65.6% | 21.4% | 40.0% | 53.6% |
| Humboldt | 68.4% | 65.0% | 105.2% | 70.2% | 61.0% | 115.1% | --- | 40.0% | --- |
| Imperial | 63.0% | 65.0% | 96.9% | 55.7% | 61.0% | 91.3% | 50.9% | 40.0% | 127.2% |
| Kern/Inyo/Mono | 59.8% | 65.0% | 91.9% | 48.0% | 61.0% | 78.7% | 23.2% | 40.0% | 58.0% |
| Kings | 78.9% | 65.0% | 121.3% | 91.9% | 61.0% | 150.7% | 76.9% | 40.0% | 192.3% |
| Los Angeles City | 94.2% | 65.0% | 144.9% | 83.2% | 61.0% | 136.4% | 72.1% | 40.0% | 180.2% |
| Los Angeles Co. | 80.1% | 65.0% | 123.2% | 66.4% | 61.0% | 108.8% | 61.8% | 40.0% | 154.4% |
| Long Beach | 81.8% | 65.0% | 125.9% | 91.3% | 61.0% | 149.7% | 92.7% | 40.0% | 231.8% |
| Madera | 47.6% | 65.0% | 73.2% | 54.2% | 61.0% | 88.9% | 27.8% | 40.0% | 69.5% |
| Marin | 50.0% | 65.0% | 76.9% | 50.0% | 61.0% | 82.0% | --- | 40.0% | --- |
| Mendocino | 100.0% | 65.0% | 153.8% | 73.3% | 61.0% | 120.2% | --- | 40.0% | --- |
| Merced | 87.1% | 65.0% | 134.1% | 94.6% | 61.0% | 155.0% | 57.6% | 40.0% | 144.1% |
| Mother Lode | 84.0% | 65.0% | 129.2% | 78.3% | 61.0% | 128.3% | --- | 40.0% | --- |
| Monterey | 77.5% | 65.0% | 119.2% | 69.8% | 61.0% | 114.3% | 74.1% | 40.0% | 185.4% |
| Napa | 93.8% | 65.0% | 144.2% | 73.3% | 61.0% | 120.2% | 53.3% | 40.0% | 133.3% |
| North Central Con. | 87.4% | 65.0% | 134.4% | 80.7% | 61.0% | 132.4% | 67.4% | 40.0% | 168.5% |
| NORTEC | 65.2% | 65.0% | 100.4% | 54.6% | 61.0% | 89.4% | 70.7% | 40.0% | 176.7% |
| NOVA | 78.3% | 65.0% | 120.5% | 58.1% | 61.0% | 95.2% | 86.7% | 40.0% | 216.7% |
| Oakland | 55.4% | 65.0% | 85.2% | 47.3% | 61.0% | 77.5% | 21.7% | 40.0% | 54.4% |
| Orange | 79.3% | 65.0% | 121.9% | 73.2% | 61.0% | 120.0% | 80.5% | 40.0% | 201.3% |
| Richmond | 69.7% | 65.0% | 107.2% | 43.7% | 61.0% | 71.6% | 29.0% | 40.0% | 72.6% |
| Riverside | 59.6% | 65.0% | 91.7% | 76.6% | 61.0% | 125.6% | 82.3% | 40.0% | 205.8% |
| Sacramento | 79.5% | 65.0% | 122.3% | 69.1% | 61.0% | 113.3% | 67.0% | 40.0% | 167.6% |
| Santa Ana | 80.8% | 65.0% | 124.3% | 76.6% | 61.0% | 125.5% | 70.8% | 40.0% | 176.9% |
| Santa Barbara | 69.3% | 65.0% | 106.6% | 84.1% | 61.0% | 137.8% | 54.4% | 40.0% | 135.9% |
| San Benito | 100.0% | 65.0% | 153.8% | 77.8% | 61.0% | 127.5% | 0.0% | 40.0% | 0.0% |
| San Bernardino City | 90.0% | 65.0% | 138.5% | 93.7% | 61.0% | 153.6% | 82.9% | 40.0% | 207.2% |
| San Bernardino Co. | 76.3% | 65.0% | 117.4% | 87.4% | 61.0% | 143.3% | 71.5% | 40.0% | 178.8% |
| South Bay | 95.1% | 65.0% | 146.3% | 90.4% | 61.0% | 148.3% | 64.4% | 40.0% | 161.0% |
| Santa Cruz | 77.2% | 65.0% | 118.8% | 98.0% | 61.0% | 160.7% | 97.9% | 40.0% | 244.8% |
| San Diego | 75.8% | 65.0% | 116.5% | 70.4% | 61.0% | 115.3% | 9.0% | 40.0% | 22.6% |
| SELACO | 69.6% | 65.0% | 107.0% | 64.3% | 61.0% | 105.4% | 54.0% | 40.0% | 135.0% |
| San Francisco | 44.2% | 65.0% | 68.0% | 32.7% | 61.0% | 53.6% | 12.1% | 40.0% | 30.4% |
| San Joaquin | 74.0% | 65.0% | 113.9% | 71.5% | 61.0% | 117.2% | 51.3% | 40.0% | 128.1% |
| San Jose City | 77.5% | 65.0% | 119.2% | 75.8% | 61.0% | 124.3% | 60.0% | 40.0% | 150.0% |
| San Luis Obispo | 72.0% | 65.0% | 110.8% | 78.9% | 61.0% | 129.3% | 97.2% | 40.0% | 243.1% |
| San Mateo | 74.2% | 65.0% | 114.2% | 64.0% | 61.0% | 104.8% | 40.0% | 40.0% | 100.0% |
| Solano | 80.0% | 65.0% | 123.1% | 70.7% | 61.0% | 115.9% | 89.3% | 40.0% | 223.2% |
| Sonoma | 68.9% | 65.0% | 106.0% | 47.4% | 61.0% | 77.7% | 22.7% | 40.0% | 56.8% |
| Stanislaus | 74.2% | 65.0% | 114.2% | 57.9% | 61.0% | 94.9% | 66.4% | 40.0% | 166.0% |
| Tulare | 81.3% | 65.0% | 125.1% | 51.0% | 61.0% | 83.6% | 51.1% | 40.0% | 127.8% |
| Ventura | 79.4% | 65.0% | 122.2% | 74.7% | 61.0% | 122.5% | 66.9% | 40.0% | 167.4% |
| Verdugo | 86.2% | 65.0% | 132.6% | 52.9% | 61.0% | 86.8% | 83.0% | 40.0% | 207.5% |
| Yolo | 90.4% | 65.0% | 139.1% | 85.0% | 61.0% | 139.3% | 100.0% | 40.0% | 250.0% |

Performance results indicated by "---" are due to the safeguard procedures in place to protect clients confidentiality when the performance cohort has less than three participants.

**TRAINING AND EMPLOYMENT CENTER
AND WIB BUDGET STATUS
As of September 30, 2012
(Does not include Carry-In)**

| Funding Source | Allocation | 1st Quarter | 2nd Qtr | 3rd Qtr | 4th Qtr | Total Expenditures FY 12/13 | Remaining Allocation | % spent at 25% of the year | Minimum Training Requirement (15%) | Training Obligated | Training Paid |
|--------------------------------|-------------------|--------------------|----------------|----------------|----------------|--|---------------------------------|---|---|-------------------------------|--------------------------|
| <u>WIA Adult</u> | | | | | | | | | | | |
| Napa County | \$ 269,589 | \$ 66,649 | | | | | | | | 1,212 | 0 |
| Lake County | 216,771 | 47,784 | | | | | | | | Unknown | |
| Admin | 54,040 | 2,632 | | | | | | | | | |
| Total Adult | \$ 540,400 | \$ 117,065 | \$ - | \$ - | \$ - | \$ 117,065 | \$ 423,335 | 22% | \$ 81,060 | | |
| <u>Dislocated Worker</u> | | | | | | | | | | | |
| Napa County | \$ 335,397 | \$ 80,774 | | | | | | | | 924 | 0 |
| Lake County | 207,750 | 51,069 | | | | | | | | Unknown | |
| Admin | 60,350 | 3,203 | | | | | | | | | |
| Total Dislocated Worker | \$ 603,497 | \$ 135,046 | \$ - | \$ - | \$ - | \$ 135,046 | \$ 468,451 | 22% | \$ 90,525 | | |
| Rapid Response | \$ 222,944 | \$ 49,976 | 0 | - | \$ - | \$ 49,976 | \$ 172,968 | 22% | | | |
| <u>Youth</u> | | | | | | | | | | | |
| Napa County | \$ 282,817 | \$ 43,858 | | | | | | | | | |
| Lake County | 195,193 | 26,204 | | | | | | | | | |
| Admin | 53,112 | 821 | | | | | | | | | |
| Total Youth | \$ 531,122 | \$ 70,883 | \$ - | \$ - | \$ - | \$ 70,883 | \$ 460,239 | 13% | | | |

SIGNATURE PAGE

| | | |
|--|--|---------------------|
| Applicant Name: Napa County Workforce Investment Board | | |
| Participating LWIB(s): Napa County Workforce Investment Board | | |
| Project Title: REACT | | |
| Term: 10/1/12 | through | 3/31/14 |
| Amount of Request: \$ 700,000 | | |
| Initial Application: <input checked="" type="checkbox"/> | Amendment Request: <input type="checkbox"/> | Amendment #: |
| Summary Purpose Statement including the worker population that will be served (use only available space): | | |
| <p>In the past several months, Napa and Lake County elected officials and the Napa-Lake Workforce Investment Board have been informed of several layoff events totaling more than 795 jobs across various key industry sectors including pharmaceutical manufacturing, beverage manufacturing, hospitality and healthcare and even agricultural services. (see Press @ www.napaworkforce.org). The most substantial of the layoff events is the plant closure of MYLAN L.P., a global pharmaceutical manufacturing company that employs approximately 267 people in Napa, all of whom will lose their jobs over the course of the next 16 months.</p> <p>The Napa-Lake WIB is submitting this request for additional assistance due to these atypical events that the WIB simply does not have the capacity and financial resources to respond to.</p> <p>Should the NLWIB be awarded additional assistance, this project will expand the capacity of the Napa and Lake One-Stop delivery systems to provide services to substantially increased numbers of dislocated workers in Napa and Lake counties. We project that we will be able to serve more than 150 new clients with core, intensive and training services. This is based on an affected RR population of nearly 800 workers at 1) Mylan, Inc; 2) Queen of the Valley Hospital/ Sutter Health/ Redwood; 3) various restaurants; 4) various wineries; 5) Americorp & Knociti Unified School District; and 5) Scully Packing.</p> <ol style="list-style-type: none"> 1. We will expand the capacity of the One-Stop service systems to recruit, assess, provide support, train, and provide job development services to recently dislocated workers (see Attachment A – Napa-Lake One-Stop Service System); and 2. We will target regional high value employers that have a need for worker skill sets represented by the dislocated population, thus cultivating the employer's and working with them to understand the one stop system and incorporate skills of affected workers into their workforce. | | |

One-Stop Design

