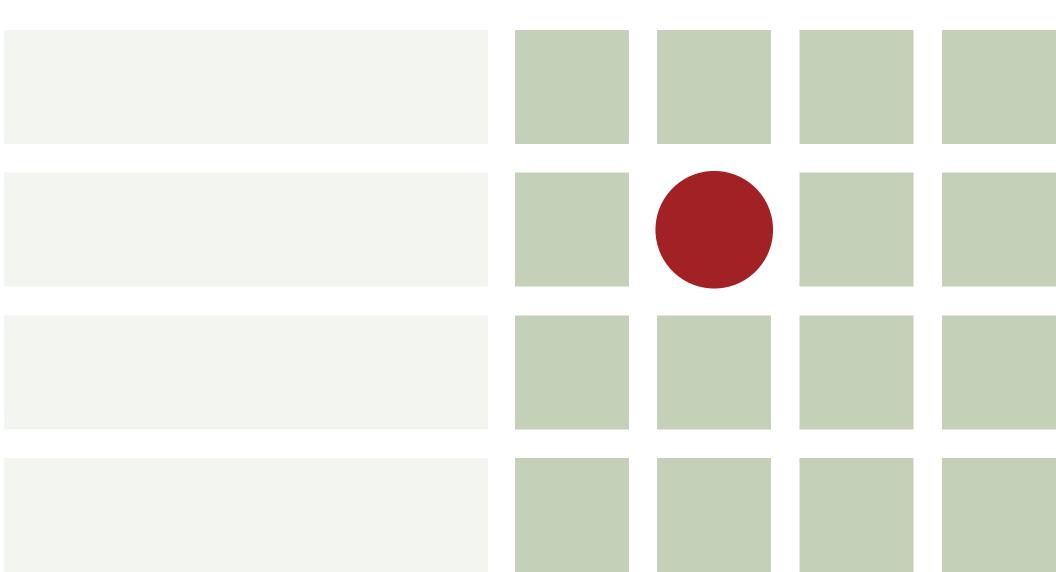


### **OCCUPATIONS IN 16 CAREER CLUSTERS**

A TOOL FOR CAREER EXPLORATION IN NAPA COUNTY



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**Occupations in 16 Career Clusters** is a tool for career exploration and occupational research in Napa County. It includes a handful of information for nearly 400 different occupations grouped by career cluster and then (within each career cluster) grouped by education level.

Career Clusters are an organizational tool that links occupations that are related based on their foundational skills. The 16 Career Clusters were developed by the U.S. Department of Education as a mechanism for revitalizing career and technical education and for showing the potential career pathways within a field of interest. All occupations defined by the Standard Occupational Classification (SOC) and O\*NET coding systems connect to at least one Career Cluster. A few occupations connect to two Career Clusters. Chief Executives, for example, connect to the Business Management and Administration Career Cluster and to the Government and Public Administration Career Cluster.

The occupational titles and education level information are from the U.S. Department of Labor, Bureau of Labor Statistics (BLS). The occupation titles are based on the SOC taxonomy. The wage and employment projections information are from the Labor Market Information Division (LMID) of the California Employment Development Department. You can find this data on the California LaborMarketInfo website at: <a href="www.labormarketinfo.edd.ca.gov">www.labormarketinfo.edd.ca.gov</a> (see Data Library). In a few instances, data was only available at a nationwide level. In those cases, BLS data was used (and are indicated by 'US'). Descriptions for the education level information are included on the last page of this report.

As the footnotes indicate, blank data fields indicate that no local data was available for that occupation; Numbers in parenthesis () indicates that California or U.S. data was used (because local data was not available). The last column, called Growth & Replacement Openings, reflects combined job openings from net job growth and replacement openings in which people retire/leave the occupation between 2006-2016.

Note that, just because no local data is available for an occupation, this does not indicate that there are no jobs locally. More often than not, having no local data available indicates a relatively small number of employers for that type of job (and thus, a confidentiality issue in publishing the data). But having a small number of employers does not always correlate to a small number of jobs.

Anyone using this tool for career exploration and occupational research is encouraged to also use the U.S. Department of Labor's O\*NET website at <a href="http://online.onetcenter.org">http://online.onetcenter.org</a> to learn more about any occupations that interest them. Simply type (or copy and paste) any of the occupation titles into O\*NET's Occupation Quick Search window and see if an O\*NET Report is available. In the vast majority of cases, there will be a wealth of information awaiting you! And, at the bottom of an O\*NET Report is a link to the CareerOneStop website. By selecting your state and clicking on the GO button, you can learn even more about the occupation, including wage and employment projections information for your state.

**Occupations in 16 Career Clusters** was developed by the Napa County Workforce Investment Board. If you have any questions, please contact Jim Cassio at (916) 320-4944.



## Agriculture, Food and Natural Resources Career Cluster

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
Professional Degree	Veterinarians	\$85,920			(34.0)		
Bachelor's Degree or Higher	Farm, Ranch, and Other Agricultural Managers	\$89,698	490	610	24.5	Grow faster than average	160
and Some Work Experience	Environmental Engineers	(\$83,100)			(25.0)		
	Foresters	(\$64,400)			(27.0)		
	Agricultural and Food Science Technicians	(\$38,200)			(11.0)		
Associate Degree	Forest and Conservation Technicians	(\$31,600)			(5.0)		
	Veterinary Technologists and Technicians	(\$33,600)			(40.0)		
	First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	\$46,787	150	180	20.0	Grow faster than average	40
Work Experience in a Related Occupation	First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers	\$46,962	330	440	33.3	Grow much faster than average	170
	Agricultural Inspectors	(\$42,800)			(4.0)		
	Graders and Sorters, Agricultural Products	(\$18,300)			(-5.0)		
	Farmers and Ranchers	(\$93,100)	1,110	1,110	0.0	Little or no change	100
Long-Term On-the-Job	Water and Liquid Waste Treatment Plant and System Operators	\$63,666	140	180	28.6	Grow much faster than average	60
Training	Purchasing Agents and Buyers, Farm Products	(\$56,500)			(15.0)		
	Pest Control Workers	(\$30,600)			(14.0)		

### Agriculture, Food and Natural Resources Career Cluster - continued

			Napa County					
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*	
	Pesticide Handlers, Sprayers, and Applicators, Vegetation	\$27,749	50	50	0.0	Little or no change	10	
Moderate-Term On-the-Job Training	Agricultural Equipment Operators	\$28,074	310	410	32.3	Grow much faster than average	180	
Training	Earth Drillers, Except Oil and Gas	(\$53,600)			(8.0)			
	Forest and Conservation Workers	(\$21,300)			(6.0)			
	Landscaping and Groundskeeping Workers	\$27,421	920	1,100	19.6	Grow faster than average	300	
	Nonfarm Animal Caretakers	\$19,203	30	40	33.3	Grow much faster than average	20	
Short-Term On-the-Job	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$24,616	4,060	5,290	30.3	Grow much faster than average	2,250	
Training	Farmworkers, Farm and Ranch Animals	\$22,934	200	260	30.0	Grow much faster than average	110	
	Refuse and Recyclable Material Collectors	(\$39,300)			(7.0)			
	Tree Trimmers and Pruners	(\$32,800)			(11.0)			
	Veterinary Assistants and Laboratory Animal Caretakers	(\$24,600)			(22.0)			

Blank fields indicate that no local data is available; () indicates that California or US data is used (because local data is not available).

\* This reflects combined job openings from net job growth and replacement openings (in which people retire/leave the occupation) between 2006-2016.



## **Architecture and Construction Career Cluster**

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Architects, Except Landscape and Naval	(\$79,600)			(8.0)		
Bachelor's Degree	Civil Engineers	(\$84,600)			(15.0)		
Dacrieioi s Degree	Construction Managers	\$111,349	310	310	0.0	Little or no change	50
	Cost Estimators	\$76,407	140	140	0.0	Little or no change	30
Postsecondary Vocational or	Architectural and Civil Drafters	\$50,617	40	50	25.0	Grow much faster than average	20
Technical Education	Mechanical Drafters	\$51,233	60	70	16.7	Grow about as fast as average	30
Work Experience in a	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	\$65,468	390	370	-5.1	Decline slowly or moderately	60
Related Occupation	Construction and Building Inspectors	(\$66,500)			(21.0)		
	Brickmasons and Blockmasons	\$49,646	150	160	6.7	Grow more slowly than average	40
	Carpenters	\$50,647	1,580	1,370	-13.3	Decline rapidly	210
	Tile and Marble Setters	\$43,928	120	110	-8.3	Decline slowly or moderately	20
Long-Term On-the-Job	Cement Masons and Concrete Finishers	\$53,516	130	120	-7.7	Decline slowly or moderately	40
Training	Electricians	\$70,598	360	330	-8.3	Decline slowly or moderately	90
	Plumbers, Pipefitters, and Steamfitters	\$46,364	230	210	-8.7	Decline slowly or moderately	50
	Plasterers and Stucco Masons	\$49,171	120	100	-16.7	Decline rapidly	30
	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	\$58,135	40	40	0.0	Little or no change	10

#### **Architecture and Construction Career Cluster - continued**

		Napa County					
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Construction Laborers	\$38,509	780	740	-5.1	Decline slowly or moderately	60
	Operating Engineers and Other Construction Equipment Operators	\$61,877	340	370	8.8	Grow more slowly than average	100
	Drywall and Ceiling Tile Installers	\$54,352	120	100	-16.7	Decline rapidly	20
Moderate-Term On-the-Job Training	Painters, Construction and Maintenance	\$33,596	260	250	-3.8	Decline slowly or moderately	50
	Roofers	\$45,662	210	190	-9.5	Decline rapidly	50
	Sheet Metal Workers	\$43,164	100	90	-10.0	Decline rapidly	30
	Carpet Installers	(\$39,000)			(1.0)		
	Highway Maintenance Workers	(\$48,400)			(21.0)		
	Meter Readers, Utilities	(\$43,200)	70	90	28.6	Grow much faster than average	40
Short-Term On-the-Job	HelpersBrickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	\$30,851	40	40	0.0	Little or no change	10
Training	HelpersInstallation, Maintenance, and Repair Workers	\$31,517	40	50	25.0	Grow much faster than average	20
	Landscaping and Groundskeeping Workers	(\$24,200)			(17.0)		

Blank fields indicate that no local data is available; () indicates that California or US data is used (because local data is not available).

\* This reflects combined job openings from net job growth and replacement openings (in which people retire/leave the occupation) between 2006-2016.



### Arts, A/V Technology and Communication Career Cluster

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
Mostoria Dograd	Librarians	\$50,094	50	50	0.0	Little or no change	10
Master's Degree	Archivists	(\$29,400)			(6.0 US)		
Bachelor's Degree or Higher and Some Work Experience	Producers and Directors	(\$96,900)			(17.0)		
	Graphic Designers	\$45,551	100	120	20.0	Grow faster than average	50
	Public Relations Specialists	\$47,541	90	110	22.2	Grow faster than average	30
Bachelor's Degree	Editors	(\$51,800)			(11.0)		
	Film and Video Editors	(\$64,000)			(17.0)		
	Camera Operators, Television, Video, and Motion Picture	(\$43,800)			(17.0)		
Associate Degree	Broadcast Technicians	(\$32,600)			(17.0)		
Associate Degree	Interior Designers	(\$50,300)			(19.0)		
	Desktop Publishers	(\$38,900)					
Postsecondary Vocational or	Telecommunications Equipment Installers and Repairers, Except Line Installers	(\$58,700)			(3.0)		
Technical Education	Audio and Video Equipment Technicians	(\$38,600)			(23.0)		
	Prepress Technicians and Workers	(\$40,000)			(-15.0)		
Long-Term On-the-Job Training	Photographers	(\$37,000)			(15.0)		
Moderate-Term On-the-Job Training	Printing Machine Operators	\$45,257	70	90	28.6	Grow much faster than average	40
Short-Term On-the-Job Training	Library Technicians	\$34,938	80	90	12.5	Grow about as fast as average	50

<sup>\*</sup> This reflects combined job openings from net job growth and replacement openings (in which people retire/leave the occupation) between 2006-2016.



# **Business Management and Administration Career Cluster**

				Nap	a County	У	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
Master's Degree	Operations Research Analysts	(\$72,400)			(7.0)		
	Chief Executives	(\$166,400+)	160	180	12.5	Grow about as fast as average	70
	General and Operations Managers	\$120,846	1,170	1,240	6.0	Grow more slowly than average	350
Bachelor's Degree or Higher and Some Work	Administrative Services Managers	\$69,310	80	110	37.5	Grow much faster than average	50
Experience	Human Resources Managers	(\$111,900)			(13.0)		
	Management Analysts	(\$77,900)			(19.0)		
	Public Relations Managers	(\$102,300)			(17.0)		
	Employment, Recruitment, and Placement Specialists	\$38,942	60	70	16.7	Grow about as fast as average	20
	Compensation, Benefits, and Job Analysis Specialists	\$57,741	40	60	50.0	Grow much faster than average	30
	Training and Development Specialists	\$61,946	30	30	0.0	Little or no change	10
Bachelor's Degree	Accountants and Auditors	\$70,950	460	570	23.9	Grow faster than average	190
	Budget Analysts	(\$73,700)			(12.0)		
	Meeting and Convention Planners	(\$47,700)			(15.0)		
	Public Relations Specialists	(\$58,700)			(19.0)		
Postsecondary Vocational or Technical Education	Medical Secretaries	\$37,072	560	620	10.7	Grow more slowly than average	150
Work Experience in a Related Occupation	First-Line Supervisors/Managers of Office and Administrative Support Workers	\$55,393	870	900	3.4	Little or no change	210

### Business Management and Administration Career Cluster - continued

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Tax Preparers	(\$48,600)	60	60	0.0	Little or no change	10
	Billing and Posting Clerks and Machine Operators	\$40,178	190	200	5.3	Grow more slowly than average	40
	Customer Service Representatives	\$36,111	700	890	27.1	Grow much faster than average	380
Moderate-Term On-the-Job Training	Executive Secretaries and Administrative Assistants	(\$44,000)	1,030	1,180	14.6	Grow about as fast as average	310
	Secretaries, Except Legal, Medical, and Executive	\$38,604	740	750	1.4	Little or no change	130
	Data Entry Keyers	\$26,864	170	170	0.0	Little or no change	40
	Word Processors and Typists	\$28,887	130	120	-7.7	Decline slowly or moderately	30
	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$25,156	980	1,140	16.3	Grow about as fast as average	350
	Switchboard Operators, Including Answering Service	\$24,319	50	50	0.0	Little or no change	10
	File Clerks	\$24,432	140	80	-42.9	Decline rapidly	40
	Order Clerks	\$32,647	210	190	-9.5	Decline rapidly	40
Short-Term On-the-Job Training	Human Resources Assistants, Except Payroll and Timekeeping	\$44,439	80	90	12.5	Grow about as fast as average	20
9	Receptionists and Information Clerks	\$29,878	490	560	14.3	Grow about as fast as average	190
	Shipping, Receiving, and Traffic Clerks	\$32,688	360	410	13.9	Grow about as fast as average	140
	Office Clerks, General	\$30,379	1,120	1,250	11.6	Grow about as fast as average	340
	Interviewers, Except Eligibility and Loan	(\$33,200)			(14.0)		

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\* This reflects combined job openings from net job growth and replacement openings (in which people retire/leave the occupation) between 2006-2016.



## **Education and Training Career Cluster**

		Napa County						
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*	
Doctoral Degree	Postsecondary Instructors and Professors	(\$58,830)			(30.0)			
	Educational, Vocational, and School Counselors	\$61,005	120	130	8.3	Grow more slowly than average	30	
Master's Degree	Health Educators	\$53,560	40	50	25.0	Grow much faster than average	10	
	Instructional Coordinators	\$70,214	50	60	20.0	Grow faster than average	20	
	Education Administrators, Preschool and Child Care Center/Program	\$31,599	80	80	0.0	Little or no change	20	
Bachelor's Degree or Higher and Some Work Experience	Education Administrators, Elementary and Secondary School	\$111,225	140	160	14.3	Grow about as fast as average	60	
	Education Administrators, Postsecondary	(\$77,500)	40	50	25.0	Grow much faster than average	20	
Bachelor's Degree	Kindergarten Teachers, Except Special Education	\$52,576	60	70	16.7	Grow about as fast as average	20	
	Elementary School Teachers, Except Special Education	\$67,127	810	940	16.0	Grow about as fast as average	310	
	Middle School Teachers, Except Special and Vocational Education	\$72,962	470	490	4.3	Grow more slowly than average	120	
	Secondary School Teachers, Except Special and Vocational Education	\$71,886	650	700	7.7	Grow more slowly than average	240	
	Special Education Teachers, Preschool, Kindergarten, and Elementary School	\$60,072	40	50	25.0	Grow much faster than average	20	
	Adult Literacy, Remedial Education, and GED Teachers and Instructors	\$61,867	90	110	22.2	Grow faster than average	30	

### Education and Training Career Cluster - continued

			Napa County							
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*			
Postsecondary Vocational or	Vocational Education Teachers,					Grow faster than				
Technical Education	Postsecondary	\$34,487	250	310	24.0	average	100			
	Preschool Teachers, Except Special					Grow about as				
	Education	\$33,030	250	280	12.0	fast as average	70			
						Grow more slowly				
	Fitness Trainers and Aerobics Instructors	\$39,123	140	150	7.1	than average	40			
Work Experience in a Related Occupation	Self-Enrichment Education Teachers	\$56,011	190	240	26.3	Grow much faster than average	70			
Short-Term On-the-Job Training	Teacher Assistants	\$27,975	480	520	8.3	Grow more slowly than average	120			

<sup>\*</sup> This reflects combined job openings from net job growth and replacement openings (in which people retire/leave the occupation) between 2006-2016.



### Finance Career Cluster

				Na <sub>l</sub>	oa Count	у	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
Master's Degree	Market Research Analysts	\$61,569	70	90	28.6	Grow much faster than average	30
	Economists	(\$88,100)			(6.0 US)		
Bachelor's Degree or Higher	Financial Managers	\$109,379	280	330	17.9	Grow about as fast as average	90
and Some Work Experience	Actuaries	(\$87,500)			(20.0)		
	Financial Analysts	\$73,094	50	50	0.0	Little or no change	0
	Personal Financial Advisors	\$93,031	50	50	0.0	Little or no change	10
Bachelor's Degree	Loan Officers	\$70,745	70	60	-14.3	Decline rapidly	10
Dachelor's Degree	Securities, Commodities, and Financial Services Sales Agents	\$110,383	70	60	-14.3	Decline rapidly	20
	Credit Analysts	(\$61,900)			(15.0 US)		
Associate Degree	Insurance Sales Agents	\$46,940	150	170	13.3	Grow about as fast as average	50
Long-Term On-the-Job Training	Claims Adjusters, Examiners, and Investigators	\$60,100	90	100	11.1	Grow about as fast as average	30
	Bookkeeping, Accounting, and Auditing Clerks	\$39,892	1,150	1,310	13.9	Grow about as fast as average	340
Moderate-Term On-the-Job Training	Payroll and Timekeeping Clerks	\$37,542	160	180	12.5	Grow about as fast as average	60
	Insurance Claims and Policy Processing Clerks	\$37,940	210	200	-4.8	Decline slowly or moderately	30
Short-Term On-the-Job	Bill and Account Collectors	\$36,377	70	80	14.3	Grow about as fast as average	20
Training	Tellers	\$25,770	410	300	-26.8	Decline rapidly	180

<sup>\*</sup> This reflects combined job openings from net job growth and replacement openings (in which people retire/leave the occupation) between 2006-2016.



### Government and Public Administration Career Cluster

		Napa County						
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*	
Master's Degree	Urban and Regional Planners	\$91,052	30	40	33.3	Grow much faster than average	20	
Bachelor's Degree or Higher and Some Work Experience	Chief Executives	(\$166,400+)	160	180	12.5	Grow about as fast as average	70	
	Social and Community Service Managers	\$52,490	50	60	20.0	Grow faster than average	20	
Bachelor's Degree	Accountants and Auditors	\$70,950	460	570	23.9	Grow faster than average	190	
	Tax Examiners, Collectors, and Revenue Agents	(\$56,400)			(6.0)	_		
Long-Term On-the-Job Training	Compliance Officers	(\$54,700)			(9.0)			
Moderate-Term On-the-Job Training	Eligibility Interviewers, Government Programs	(\$45,600)			(10.0)			

<sup>\*</sup> This reflects combined job openings from net job growth and replacement openings (in which people retire/leave the occupation) between 2006-2016.



## Health Science Career Cluster

				Nap	a Count	у	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Dentists, General	\$131,250	50	50	0.0	Little or no change	10
	Pharmacists	\$91,841	80	90	12.5	Grow about as fast as average	20
Professional Degree	Internists, General	(\$166,400+)	150	150	0	Little or no change	30
, and the second	Surgeons	\$144,058	50	60	20.0	Grow faster than average	20
	Physicians, Other	(\$166,400+)	40	50	25.0	Grow much faster than average	20
	Physical Therapists	\$46,587	150	180	20.0	Grow faster than average	50
Master's Degree	Speech-Language Pathologists	(\$77,100)			(18.0)		
	Occupational Therapists	(\$81,100)			(28.0)		
Bachelor's Degree or Higher and Some Work Experience	Medical and Health Services Managers	\$74,509	160	190	18.8	Grow faster than average	60
·	Medical and Clinical Laboratory Technologists	(\$72,800)	60	70	16.7	Grow about as fast as average	20
Bachelor's Degree	Dietitians and Nutritionists	(\$60,900)			(14.0)		
	Physician Assistants	(\$87,900)			(25.0)		

### Health Science Career Cluster - continued

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Registered Nurses	\$77,095	1,370	1,690	23.4	Grow faster than average	550
	Medical and Clinical Laboratory Technicians	(\$38,300)	70	80	14.3	Grow about as fast as average	20
	Radiologic Technologists and Technicians	(\$61,300)	40	50	25.0	Grow much faster than average	20
Associate Degree	Dental Hygienists	\$107,080	120	140	16.7	Grow about as fast as average	40
	Veterinary Technologists and Technicians	\$27,411	40	70	75.0	Grow much faster than average	40
	Medical Records and Health Information Technicians	\$40,814	110	130	18.2	Grow faster than average	50
	Respiratory Therapists	(\$64,100)	40	50	25.0	Grow much faster than average	20
	Surgical Technologists	(\$46,200)	40	50	25.0	Grow much faster than average	20
	Licensed Practical and Licensed Vocational Nurses	\$43,101	220	240	9.1	Grow more slowly than average	80
Postsecondary Vocational or Technical Education	Massage Therapists	\$19,674	510	750	47.1	Grow much faster than average	300
	Emergency Medical Technicians and Paramedics	(\$27,100)			(22.0)		
	Medical Transcriptionists	(\$41,100)			(11.0)		
Long-Term On-the-Job Training	Opticians, Dispensing	(\$36,600)			(16.0)		
<u> </u>	Pharmacy Technicians	\$35,738	90	120	33.3	Grow much faster than average	60
Moderate-Term On-the-Job Training	Dental Assistants	\$35,813	200	240	20.0	Grow faster than average	80
J	Medical Assistants	\$31,028	250	310	24.0	Crow factor than	90
	Home Health Aides	\$23,127	170	270	58.8	Grow much faster than average	120
Short-Term On-the-Job Training	Nursing Aides, Orderlies, and Attendants	\$29,337	430	560	30.2	Grow much faster than average	170
Ŭ	Veterinary Assistants and Laboratory Animal Caretakers	\$20,873	30	40	33.3	Grow much faster than average	10

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\* This reflects combined job openings from net job growth and replacement openings (in which people retire/leave the occupation) between 2006-2016.



# Hospitality and Tourism Career Cluster

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
Bachelor's Degree	Recreation Workers	\$27,001	110	120	9.1	Grow more slowly than average	30
Postsecondary Vocational or	Chefs and Head Cooks	\$50,671	110	120	9.1	Grow more slowly than average	20
Technical Education	Travel Agents	(\$33,700)			(-4.0)		
	Food Service Managers	\$57,854	310	350	12.9	Grow about as fast as average	110
	Lodging Managers	\$46,388	90	120	33.3	Grow much faster than average	50
Work Experience in a	First-Line Supervisors/Managers of Food Preparation and Serving Workers	\$32,575	380	450	18.4	Grow faster than average	100
Related Occupation	First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	\$35,219	240	300	25.0	Grow much faster than average	100
	First-Line Supervisors/Managers of Personal Service Workers	\$37,289	110	150	36.4	Grow much faster than average	60
	First-Line Supervisors/Managers of Retail Sales Workers	\$38,161	970	1,130	16.5	Grow about as fast as average	360
Long-Term On-the-Job	Coaches and Scouts	\$32,948	90	100	11.1	Grow about as fast as average	30
Training	Cooks, Restaurant	\$26,642	650	750	15.4	Grow about as fast as average	280
Moderate-Term On-the-Job	Cooks, Institution and Cafeteria	\$31,181	50	60	20.0	Grow faster than average	20
Training	Concierges	(\$26,900)			(8.0)		

### Hospitality and Tourism Career Cluster - continued

		Napa County						
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*	
	Cooks, Fast Food	\$17,819	330	370	12.1	Grow about as fast as average	130	
	Food Preparation Workers	\$23,804	560	700	25.0	Grow much faster than average	330	
	Bartenders	\$19,695	320	360	12.5	Grow about as fast as average	160	
	Combined Food Preparation and Serving Workers, Including Fast Food	\$18,608	850	1,070	25.9	Grow much faster than average	380	
	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	\$16,969	310	380	22.6	Grow faster than average	280	
	Waiters and Waitresses	\$17,184	1,270	1,460	15.0	Grow about as fast as average	880	
Short-Term On-the-Job Training	Food Servers, Nonrestaurant	\$22,584	110	140	27.3	Grow much faster than average	50	
Training	Dining Room and Cafeteria Attendants and Bartender Helpers	\$17,594	490	560	14.3	Grow about as fast as average	280	
	Dishwashers	\$19,295	370	420	13.5	Grow about as fast as average	200	
	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	\$18,988	260	300	15.4	Grow about as fast as average	220	
	Maids and Housekeeping Cleaners	\$20,525	980	1,310	33.7	Grow much faster than average	510	
	Amusement and Recreation Attendants	\$20,924	170	200	17.6	Grow about as fast as average	120	
	Baggage Porters and Bellhops	\$18,117	70	90	28.6	Grow much faster than average	30	
	Hotel, Motel, and Resort Desk Clerks	\$23,277	270	360	33.3	Grow much faster than average	200	

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\* This reflects combined job openings from net job growth and replacement openings (in which people retire/leave the occupation) between 2006-2016.



### **Human Services Career Cluster**

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
Doctoral Degree	Clinical, Counseling, and School Psychologists	(\$73,800)			(20.0)		
	Mental Health and Substance Abuse Social Workers	\$30,200	30	50	66.7	Grow much faster than average	30
	Educational, Vocational, and School Counselors	\$61,005	120	130	8.3	Grow more slowly than average	30
	Mental Health Counselors	(\$41,300)			(21.0)		
Master's Degree	Marriage and Family Therapists	(\$47,600)			(22.0)		
	Rehabilitation Counselors	(\$35,500)			(13.0)		
	Industrial-Organizational Psychologists	(\$66,700)			(26.0 US)		
	Clergy	(\$52,000)			(14.0)		
Bachelor's Degree or Higher and Some Work Experience	Education Administrators, Preschool and Child Care Center/Program	\$31,599	80	80	0.0	Little or no change	20
	Child, Family, and School Social Workers	\$38,465	80	100	25.0	Grow much faster than average	40
	Social and Community Service Managers	\$52,490	50	60	20.0	Grow faster than average	20
	Personal Financial Advisors	\$93,031	50	50	0.0	Little or no change	10
Bachelor's Degree	Employment, Recruitment, and Placement Specialists	\$38,942	60	70	16.7	Grow about as fast as average	20
	Recreation Workers	\$27,001	110	120	9.1	Grow more slowly than average	30
	Loan Counselors	(\$39,800)			(16.0 US)		
	Dietitians and Nutritionists	(\$60,900)			(14.0)		
	Directors, Religious Activities and Education	(\$37,100)			(14.0)		
Associate Degree	Funeral Directors	(\$52,500)			(10.0)		

### **Human Services Career Cluster – continued**

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Preschool Teachers, Except Special Education	\$33,030	250	280	12.0	Grow about as fast as average	70
Postsecondary Vocational or	Hairdressers, Hairstylists, and Cosmetologists	\$20,115	80	140	75.0	Grow much faster than average	70
Technical Education	Skin Care Specialists	\$19,592	40	80	100.0	Grow much faster than average	40
	Psychiatric Technicians	(\$48,300)			(15.0)		
	Barbers	(\$23,500)			(9.0)		
Work Experience in a Related Occupation	First-Line Supervisors/Managers of Personal Service Workers	\$37,289	110	150	36.4	Grow much faster than average	60
Moderate-Term On-the-Job	Social and Human Service Assistants	\$32,928	60	90	50.0	Grow much faster than average	40
Training	Eligibility Interviewers, Government Programs	(\$45,600)			(10.0)		
	Child Care Workers	\$27,195	350	380	8.6	Grow more slowly than average	130
	Personal and Home Care Aides	\$23,158	550	870	58.2	Grow much faster than average	410
Short-Term On-the-Job Training	Home Health Aides	\$23,127	170	270	58.8	Grow much faster than average	120
	Nursing Aides, Orderlies, and Attendants	\$29,337	430	560	30.2	Grow much faster than average	170
	Residential Advisors	(\$28,300)			(19.0)		

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## Information Technology Career Cluster

				Na <sub>l</sub>	pa Count	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
Bachelor's Degree or Higher and Some Work Experience	Computer and Information Systems Managers	\$110,261	80	100	25.0	Grow much faster than average	30
	Computer Programmers	\$84,704	40	40	0.0	Little or no change	10
	Computer Software Engineers, Applications	\$91,934	80	100	25.0	Grow much faster than average	30
	Computer Systems Analysts	\$64,471	90	130	44.4	Grow much faster than average	70
Bachelor's Degree	Network and Computer Systems Administrators	\$68,071	70	80	14.3	Grow about as fast as average	30
	Network Systems and Data Communications Analysts, including Web Developers	\$61,692	90	130	44.4	Grow much faster than average	60
	Computer Software Engineers, Systems Software	(\$103,700)			(28.0)		
	Database Administrators	(\$80,200)			(31.0)		
Associate Degree	Computer Support Specialists	\$37,173	130	160	23.1	Grow faster than average	70

<sup>\*</sup> This reflects combined job openings from net job growth and replacement openings (in which people retire/leave the occupation) between 2006-2016.



## Law, Public Safety, Corrections and Security Career Cluster

				Na <sub>l</sub>	pa Count	:y	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
Professional Degree	Lawyers	\$97,512	110	140	27.3	Grow much faster than average	50
	Arbitrators, Mediators, and Conciliators	(\$73,900)			(14.0 US)		
Bachelor's Degree or Higher	Administrative Law Judges, Adjudicators, and Hearing Officers	(\$114,900)			(7.0)		
and Some Work Experience	Judges, Magistrate Judges, and Magistrates	(\$155,800)			(11.0)		
	Law Clerks	(\$38,400)			(5.0)		
Bachelor's Degree	Probation Officers and Correctional Treatment Specialists	(\$75,300)			(17.0)		
	Forensic Science Technicians	(\$63,400)			(44.0)		
Associate Degree	Paralegals and Legal Assistants	\$47,049	90	120	33.3	Grow much faster than average	40
Postsecondary Vocational or Technical Education	Emergency Medical Technicians and Paramedics	(\$27,100)			(22.0)		
	First-Line Supervisors/Managers of Correctional Officers	(\$81,700)			(15.0)		
	Fire Inspectors and Investigators	(\$81,400)			(9.0 US)		
Work Experience in a	First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	(\$93,300)			(15.0)		
Related Occupation	Detectives and Criminal Investigators	(\$78,200)			(27.0)		
	First-Line Supervisors/Managers of Police and Detectives	(\$103,100)			(16.0)		
	Emergency Management Specialists	(\$71,700)			(22.0 US)		

### Law, Public Safety, Corrections and Security Career Cluster - continued

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Fire Fighters	\$41,367	120	130	8.3	Grow more slowly than average	50
Long-Term On-the-Job Training	Police and Sheriff's Patrol Officers	\$82,057	120	130	8.3	Grow more slowly than average	40
	Transit and Railroad Police	(\$46,000)			(5.0 US)		
	Police, Fire, and Ambulance Dispatchers	(\$50,300)	30	40	33.3	Grow much faster than average	20
	Correctional Officers and Jailers	(\$66,600)			(20.0)		
Moderate-Term On-the-Job Training	Animal Control Workers	(\$44,700)			(24.0)		
Training	Gaming Surveillance Officers and Gaming Investigators	(\$31,200)			(12.0 US)		
	Bailiffs	(\$48,900)			(8.0 US)		
	Security Guards	\$30,341	510	580	13.7	Grow about as fast as average	170
Short-Term On-the-Job Training	Court, Municipal, and License Clerks	(\$43,700)	50	60	20.0	Grow faster than average	20
	Parking Enforcement Workers	(\$44,300)			(19.0)		
	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	(\$23,300)			(20.0)		

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## Manufacturing Career Cluster

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Industrial Production Managers	\$97,667	180	210	16.7	Grow about as fast as average	90
Bachelor's Degree	Purchasing Agents, Except Wholesale, Retail, and Farm Products	\$57,300	110	120	9.1	Grow more slowly than average	30
	Mechanical Engineers	\$86,037	30	50	66.7	Grow much faster than average	30
	Industrial Engineering Technicians	(\$50,200)			(20.0)		
Associate Degree	Manufacturing Production (Engineering) Technicians	(\$59,900)			(16.0)		
Postsecondary Vocational or	Electrical and Electronics Repairers, Commercial and Industrial Equipment	(\$55,500)			(13.0)		
Technical Education	Telecommunications Equipment Installers and Repairers, Except Line Installers	(\$58,700)			(3.0)		
	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	\$67,165	170	180	5.9	Grow more slowly than average	50
Work Experience in a Related Occupation	First-Line Supervisors/Managers of Production and Operating Workers	\$68,018	500	570	14.0	Grow about as fast as average	150
	Numerical Tool and Process Control Programmers	(\$52,300)			(11.0)	Growth Rate  Grow about as fast as average Grow more slowly than average Grow much faster than average  Grow more slowly than average  Grow more slowly than average  Grow about as fast as average  Grow about as fast as average  Grow much faster than average  Little or no change  Grow much faster than average  Grow much faster than average	
	Industrial Machinery Mechanics	\$57,879	150	130	-13.3	Decline rapidly	30
	Maintenance and Repair Workers, General	\$40,691	780	870	11.5		110
	Bakers	\$24,423	120	180	50.0		90
Long-Term On-the-Job	Machinists	\$39,355	60	60	0.0	Little or no change	10
Training	Dental Laboratory Technicians	\$48,611	110	140	27.3		50
	Boilermakers	(\$72,300)			(19.0 US)		
	Cabinetmakers and Bench Carpenters	(\$30,700)			(7.0)		
	Millwrights	(\$51,100)			(20.0)		

### Manufacturing Career Cluster - continued

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Hazardous Materials Removal Workers	\$38,086	40	50	25.0	Grow much faster than average	20
	Team Assemblers	\$29,937	240	320	33.3	Grow much faster than average	130
	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	\$33,352	30	30	0.0	Little or no change	10
	Sewing Machine Operators	\$25,126	40	20	-50.0	Decline rapidly	0
	Sawing Machine Setters, Operators, and Tenders, Wood	\$29,040	40	70	75.0	Grow much faster than average	40
Moderate-Term On-the-Job	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	\$22,272	40	70	75.0	Grow much faster than average	40
Training	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	\$50,710	870	1,070	23.0	Grow faster than average	400
	Mixing and Blending Machine Setters, Operators, and Tenders	\$30,824	110	130	18.2	Grow faster than average	40
	Inspectors, Testers, Sorters, Samplers, and Weighers	\$31,986	240	200	-16.7	Decline rapidly	40
	Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	\$27,735	50	50	0.0	Little or no change	10
	Maintenance Workers, Machinery	(\$35,000)			(6.0)		
	Computer-Controlled Machine Tool Operators, Metal and Plastic	(\$31,000)			(14.0)		
	Production, Planning, and Expediting Clerks	\$43,805	120	140	16.7	Grow about as fast as average	50
	Food Batchmakers	(\$24,200)	40	70	75.0	Grow much faster than average	40
Short-Term On-the-Job Training	Packaging and Filling Machine Operators and Tenders	\$27,970	450	470	4.4	Grow more slowly than average	100
	HelpersProduction Workers	\$25,472	70	80	14.3	Grow about as fast as average	30
	Packers and Packagers, Hand	\$18,630	320	330	3.1	Little or no change	50

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## Marketing, Sales and Service Career Cluster

				Na	pa Coun	ty	
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
Master's Degree	Market Research Analysts	\$61,569	70	90	28.6	Grow much faster than average	30
Bachelor's Degree or Higher	Marketing Managers	\$106,436	80	130	62.5	Grow much faster than average	70
and Some Work Experience	Sales Managers	\$98,641	230	260	13.0	Grow about as fast as average	80
	Property, Real Estate, and Community Association Managers	\$41,762	190	180	-5.3	Decline slowly or moderately	30
Bachelor's Degree	Wholesale and Retail Buyers, Except Farm Products	\$56,613	30	30	0.0	Little or no change	10
	Sales Engineers	\$92,927	100	90	-10.0	Decline rapidly	20
Associate Degree	Appraisers, Real Estate	(\$67,300)			(12.0)		
	Hairdressers, Hairstylists, and Cosmetologists	\$20,115	80	140	75.0	Grow much faster than average	70
Postsecondary Vocational or Technical Education	Skin Care Specialists	\$19,592	40	80	100.0	Grow much faster than average	40
	Real Estate Sales Agents	(\$52,700)	60	60	0.0	Little or no change	10
Work Experience in a	First-Line Supervisors/Managers of Non- Retail Sales Workers	\$69,296	170	190	11.8	Grow about as fast as average	50
Related Occupation	Real Estate Brokers	\$53,360			(1.0)		
Long-Term On-the-Job Training	Butchers and Meat Cutters	\$43,463	60	80	33.3	Grow much faster than average	40

### Marketing, Sales and Service Career Cluster - continued

		Napa County					
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Floral Designers	\$33,882	50	60	20.0	Grow faster than average	20
	Parts Salespersons	\$36,784	60	60	0.0	Little or no change	10
Moderate-Term On-the-Job Training	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$73,173	150	180	20.0	Grow faster than average	60
	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$72,738	800	1,000	25.0	Grow much faster than average	380
	Demonstrators and Product Promoters	\$28,623	240	300	25.0	Grow much faster than average	130
	Laundry and Dry-Cleaning Workers	\$23,057	120	170	41.7	Grow much faster than average	80
	Customer Service Representatives	\$36,111	700	890	27.1	Grow much faster than average	380
	Procurement Clerks	\$40,740			(3.0)		
	Cashiers	\$20,149	1,440	1,730	20.1	Grow faster than average	980
	Office Clerks, General	\$30,379	1,120	1,250	11.6	Grow about as fast as average	340
	Order Clerks	\$32,647	210	190	-9.5	Decline rapidly	40
Short-Term On-the-Job Training	Counter and Rental Clerks	\$28,350	120	180	50.0	Grow much faster than average	110
	Retail Salespersons	\$24,239	2,710	3,160	16.6	Grow about as fast as average	1,290
	Stock Clerks and Order Fillers	\$24,156	600	590	-1.7	Little or no change	140
	Driver/Sales Workers	\$23,029	100	130	30.0	Grow much faster than average	50
	Parking Lot Attendants	\$18,640			(8.0)		
	Service Station Attendants	\$19,680			(22.0)		

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## Science, Technology, Engineering and Mathematics Career Cluster

		Napa County					
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
Doctoral Degree	Biochemists and Biophysicists	(\$89,900)			(24.0)		
	Microbiologists	(\$76,900)			(32.0)		
	Statisticians	(\$82,700)			(20.0)		
	Environmental Scientists, Including Health	\$69,220			(26.0)		
Master's Degree	Geoscientists, Except Hydrologists and Geographers	(\$81,900)			(26.0)		
	Hydrologists	(\$78,500)			(30.0)		
	Geographers	(\$68,400)			(26.0 US)		
Bachelor's Degree or Higher	Engineering Managers	\$107,933	70	80	14.3	Grow about as fast as average	30
and Some Work Experience	Natural Sciences Managers	(\$133,100)			(28.0)		
	Civil Engineers	\$64,348	100	130	30.0	Grow much faster than average	60
	Electrical Engineers	\$89,883	90	120	33.3	Grow much faster than average	50
Bachelor's Degree	Mechanical Engineers	\$86,037	30	50	66.7	Grow much faster than average	30
	Chemists	\$66,133	120	140	16.7	Grow about as fast as average	50
	Logisticians	\$70,720			(21.0)		
	Agricultural Engineers	\$73,440			(12.0 US)		
	Chemical Engineers	(\$95,300)			(10.0)		

### Science, Technology, Engineering and Mathematics Career Cluster – continued

		Napa County					
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Electronics Engineers, Except Computer	\$72,600			(7.0)		
	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	(\$82,800)			(17.0)		
	Industrial Engineers	\$80,600			(27.0)		
	Materials Engineers	(\$90,200)			(9.0)		
Bachelor's Degree (continued)	Mining and Geological Engineers, Including Mining Safety Engineers	(\$91,000)			(15.0 US)		
	Technical Writers	(\$75,700)			(19.0)		
	Conservation Scientists	(\$67,000)			(10.0)		
	Materials Scientists	(\$91,300)			(12.0 US)		
	Biological Technicians	\$41,420			(30.0)		
	Chemical Technicians	\$38,937	90	100	11.1	Grow about as fast as average	40
Associate Degree	Electrical and Electronic Engineering Technicians	(\$57,600)			(10.0)		
	Agricultural and Food Science Technicians	(\$38,200)			(11.0)		
Postsecondary Vocational or Technical Education	Architectural and Civil Drafters	\$47,800	40	50	25.0	Grow much faster than average	20
	Electrical and Electronics Drafters	(\$51,800)			(5.0)		
Work Experience in a Related Occupation	Industrial Production Managers	\$97,180	180	210	16.7	Grow about as fast as average	90
Moderate-Term On-the-Job Training	Surveying and Mapping Technicians	\$55,437	60	80	33.3	Grow much faster than average	30

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## Transportation, Distribution and Logistics Career Cluster

			Napa County				
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
Master's Degree	Transportation Planners	(\$69,300)			(8.0)		
Bachelor's Degree or Higher and Some Work Experience	Management Analysts	\$65,094	100	110	10.0	Grow more slowly than average	30
Doobolor's Dogras	Logisticians	\$70,720			(21.0)		
Bachelor's Degree	Industrial Safety and Health Engineers	(\$82,800)			(17.0)		
	Automotive Service Technicians and Mechanics	\$53,205	270	270	0.0	Little or no change	50
	Bus and Truck Mechanics and Diesel Engine Specialists	\$60,862	90	110	22.2	Grow faster than average	40
Postsecondary Vocational or Technical Education	Farm Equipment Mechanics	\$39,020	70	80	14.3	Grow about as fast as average	20
	Mobile Heavy Equipment Mechanics, Except Engines	\$66,663	60	60	0.0	Little or no change	10
	Commercial Pilots	(\$61,700)			(18.0)		
	Transportation, Storage, and Distribution Managers	\$78,765	50	80	60.0	Grow much faster than average	50
Work Experience in a	First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	\$50,549	70	90	28.6	Grow much faster than average	30
Related Occupation	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	\$50,212	80	120	50.0	Grow much faster than average	60
	Transportation Inspectors	(\$58,300)			(15.0)		
Long-Term On-the-Job Training	Automotive Body and Related Repairers	\$45,549	60	50	-16.7	Decline rapidly	20
	Automotive Glass Installers and Repairers	(\$35,500)			(11.0)		
	Motorcycle Mechanics	(\$38,200)			(9.0)		
	Airfield Operations Specialists	(\$56,700)			(13.0 US)		

### Transportation, Distribution and Logistics Career Cluster - continued

		Napa County					
Education Level	Occupation	Median Annual Wage	Estimated Jobs in 2006	Estimated Jobs in 2016	Percent Change 06-16	Relative Growth Rate	Growth & Replacement Openings*
	Dispatchers, Except Police, Fire, and Ambulance	\$36,101	60	60	0.0	Little or no change	20
	Truck Drivers, Heavy and Tractor-Trailer	\$42,181	360	480	33.3	Grow much faster than average	180
	Billing and Posting Clerks and Machine Operators	\$40,178	190	200	5.3	Grow more slowly than average	40
Moderate-Term On-the-Job Training	Bus Drivers, Transit and Intercity	(\$39,500)	50	50	0.0	Little or no change	10
Training	Bicycle Repairers	(\$26,300)			(14.0)		
	Cargo and Freight Agents	(\$40,200)			(21.0)		
	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	(\$25,600)			(31.0)		
	Bus Drivers, School	(\$31,900)			(14.0)		
	Postal Service Clerks	\$43,397	40	40	0.0	Little or no change	10
	Postal Service Mail Carriers	\$45,859	130	150	15.4	Grow about as fast as average	60
	Production, Planning, and Expediting Clerks	\$43,805	120	140	16.7	Grow about as fast as average	50
	Shipping, Receiving, and Traffic Clerks	\$32,688	360	410	13.9	Grow about as fast as average	140
	Tire Repairers and Changers	\$23,236	60	60	0.0	Little or no change	10
Short-Term On-the-Job	Truck Drivers, Light or Delivery Services	\$24,287	310	380	22.6	Grow faster than average	130
Training	Taxi Drivers and Chauffeurs	\$25,372	340	380	11.8	Grow about as fast as average	80
	Industrial Truck and Tractor Operators	\$33,464	530	570	7.5	Grow more slowly than average	170
	Cleaners of Vehicles and Equipment	\$19,827	130	140	7.7	Grow more slowly than average	60
	Laborers and Freight, Stock, and Material Movers, Hand	\$27,704	740	810	9.5	Grow more slowly than average	310
	Refuse and Recyclable Material Collectors	\$55,797	60	60	0.0	Little or no change	20
	Traffic Technicians	(\$50,200)			(36.0)	_	

Blank fields indicate that no local data is available; () indicates that California or US data is used (because local data is not available).

\* This reflects combined job openings from net job growth and replacement openings (in which people retire/leave the occupation) between 2006-2016.

### **Education Level Descriptions**

Professional Degree - Completion of this degree usually requires at least 3 years of full-time academic study beyond a bachelor's degree. The professional degree is the minimum preparation required for entry into several professions including lawyers, physicians, and dentists.

Doctoral Degree - Completion of a PhD or other doctoral degree usually requires at least 3 years of full-time academic work beyond the bachelor's degree. Examples include postsecondary teachers, medical scientists, and mathematicians.

Master's Degree - Completion of this degree usually requires 1 or 2 years of full-time academic study beyond a bachelor's degree. Examples include clergy, physician assistants, and most counselors.

Bachelor's Degree or Higher and Some Work Experience - Most occupations in this category are management occupations. All require experience in a related non-management position for which a bachelor's or higher degree usually is required. Examples include engineering managers, education administrators, and financial managers.

Bachelor's Degree - Completion of this degree generally requires at least 4 years, but not more than 5 years, of full-time academic study beyond high school. Examples include accountants, elementary school teachers, and engineers.

Associate's Degree - Completion of this degree usually requires at least 2 years of full-time academic study beyond high school. Examples include paralegals, chemical technicians, and dental hygienists.

Postsecondary Vocational or Technical Education - These programs lead to a certificate or other award, but not a degree. Some such programs last only a few weeks, while others may last more than a year. Occupations in this category include some that require only the completion of a training program and some that require individuals to pass a licensing exam after completion of the program before they can work. Examples include nursing aides, surgical technologists, and hairstylists and cosmetologists.

#### **Work-Related Training**

Work Experience in a Related Occupation - Among the many occupations that require work experience is that of first-line supervisors or managers of service, sales, and production occupations.

Long-Term On-The-Job Training - Skills needed for a worker to become fully qualified require more than 12 months of on-the-job training. This includes work-based training and formal and informal apprenticeships that may last up to 5 years.

Moderate -Term On-The-Job Training - Skills needed for a worker to become fully qualified require 1 to 12 months of combined on-the-job experience and informal training. Examples include heavy and tractor-trailer truckdrivers and medical secretaries.

Short-Term On-The-Job Training - Skills needed for a worker to become fully qualified require only a short demonstration of job duties or during no more than one month of on-the-job experience or instruction. Examples include retail salespersons and waiters and waitresses.